

THE INTEREUROPA GROUP IN BRIEF





ADDRESS BY THE PRESIDENT OF THE MANAGING BOARD

Dear colleagues,

This year Intereuropa is celebrating its 60th anniversary.

In 1947, with no more than three employees and our first means of transport - a tractor - we started writing the history of the Group that today presents itself with the slogan »We Cover the World«.

The Group includes 16 companies operating in 10 countries, having developed from a small enterprise into an international group and the leading provider of logistics services in South-Eastern Europe. We cover other global destinations through a wide network of partners.

And we are moving further! The recent launch of a new logistics centre in Dobanovci near Belgrade was followed in September 2007 by our next logistics investment - the opening of a new logistics centre in Samobor near Zagreb. Our ambitious plans in Russia, Ukraine and Montenegro are also in the final phase of implementation...

In short - we know who we are and where we are going.

In order to operate as one on our joint path, each and every one of us should be acquainted with the basic policies, achievements, objectives and particularities of Intereuropa...

Thus we will perform even better. For the next 60 years to come...

On our 60th anniversary I would like to offer my sincere congratulations to all my colleagues.

Andrej Lovšin, MSc.
President of the Managing Board
September 2007





WHAT IS OUR ESSENCE?

Our mission, corporate vision and values

Mission

The mission of the Intereuropa Group is to optimally meet the demand for logistics services to the complete satisfaction of our customers, whom we guarantee reliability, speed, security and competitive prices.

Corporate vision

To be recognised as the leading provider of comprehensive logistics services in Central and South-Eastern Europe. The motto we pursue is: »From partial to integral logistics services!«

Values

Professional attitude towards our customers

Our activities seek to offer the best solutions to the logistics needs of all customers on the basis of our advanced logistics know-how.

Flexibility and adaptability

Our services are prompt and tailored to our customers' needs. They are based on inventive business solutions and good organisation.

Accountability

We are distinguished by our high level of responsibility for the obligations we undertake, our agreements, and the social and natural environments.

Teamwork and appreciation of our employees

The quality of our services is the result of individuals' and expert teams' work. We value the expertise, experience, and different views of our colleagues.

Company profile

Controlling company: Intereuropa, Global Logistics Service, Ltd. Co.	
Short name	Intereuropa d.d.
Country of the parent company	Slovenija
Registered office of the parent company	Vojkovo nabrežje 32, 6000 Koper, Slovenia
Telephone	+386 5 664 10 00
Telefax	+386 5 664 26 74
E-mail	info@intereuropa.si
Website	www.intereuropa.eu
Company ID number	5001684
Tax number	56405006
Transaction account	10100-0000006785 at Banka Koper d.d., Koper
Entry in the Companies Register	Registered with the District Court of Koper, file no. 1/00212/00
Share capital	32,976,185.11 EUR
Number of issued and paid-up shares	7,902,413 ordinary no-par-value shares
Shares listing	Shares designated IEKG are listed on segment A of the Ljubljana Stock Exchange

Intereuropa Group	
Number of employees	2,348 employees
Vehicle fleet	over 500 company-owned trucks and other delivery vehicles
Total warehousing area	207,340 m ² of own warehouses
Total land area	over 2,000,000 m ² of land
Member in international organisations	FIATA, IATA, FETA, FONASBA, BIMCO, IRU
Quality certificates	ISO 9001:2000 quality certificate for providing logistics services in the parent company Intereuropa d.d. and its subsidiaries Intereuropa, Logističke usluge, d.o.o., Zagreb and Intereuropa Transport d.o.o., Koper
Own branch network	Slovenia, Croatia, Serbia, Bosnia and Herzegovina, Macedonia, Austria, Germany, France, Ukraine, Russia



WHO?

Management and governance

The controlling company Intereuropa d.d. and its subsidiaries in ten countries comprise the Intereuropa Group under the joint management of the Managing Board of Intereuropa d.d.

The Managing Board directs the management of subsidiaries by assuring uniformity in various areas of management. Individual areas fall within the responsibility of Executive Managers, Regional Managers and other experts assigned by the controlling company.

The group's management

The Managing Board of Intereuropa d.d. has three members. The term of office of the new Managing Board started on 17 January 2006, and the Human Resources Executive was appointed on 20 June 2006. The Managing Board consists of:

- ↘ *Andrej Lovšin*, MSc., President of the Managing Board
- ↘ *Zvezdan Markežič*, Deputy President of the Managing Board
- ↘ *Ondina Jonke*, Member of the Managing Board – Human Resources Executive

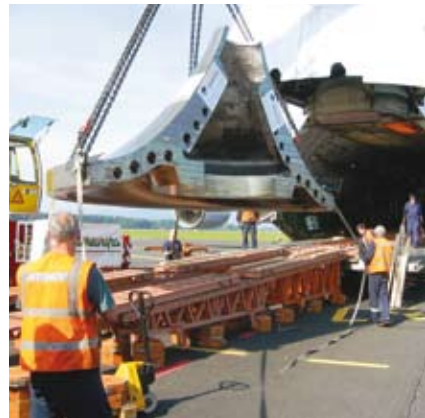
Executive Managers

- ↘ *Divna Čelhar*, Executive Manager for Land Transport
- ↘ *Marko Brezigar*, Executive Manager for Logistics Services
- ↘ *Dr. Gregor Veselko*, Executive Manager for Intercontinental Transport
- ↘ *Ivan Ščekič*, Executive Manager for East Region Business Coordination
- ↘ *Igor Lukič*, Executive Manager for Investments and Real Estate
- ↘ *Vado Keranovič*, Executive Manager for Finances, Accounting and Controlling

WHO?

Regional Managers

- ↳ *Rudi Kocjančič*, Regional Manager for Bosnia and Herzegovina
- ↳ *Slavko Božič*, Regional Manager for Serbia
- ↳ *Andrej Kariž*, Regional Manager for Kosovo and Macedonia
- ↳ *Goran Travner*, Regional Manager for UPS
- ↳ *Anton Turk*, Regional Manager for Intereuropa, Logističke usluge, d.o.o., Zagreb
- ↳ *Slavko Smodiš*, Regional Manager for Austria
- ↳ *Oton Lazar*, Regional Manager for car logistic in Rusia

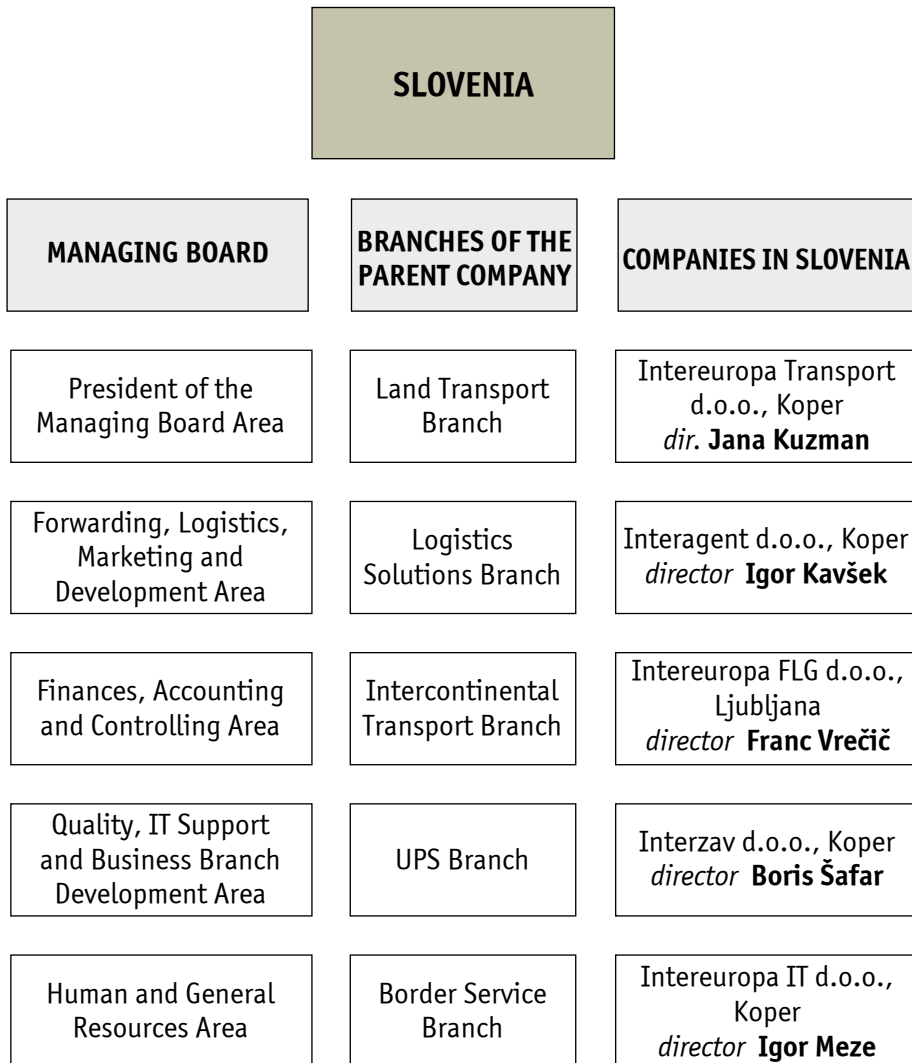


Supervisory Board

The Supervisory Board of Intereuropa d.d. is composed of seven members. Four are shareholders' representatives (*Boštjan Rigler*, President of the Supervisory Board and Members: *Emerik Eržen*, *Ervin Bužan* and *Manja Skernišak*) and three are workers' representatives (*Nevija Pečar*, Deputy President of the Supervisory Board and Members: *Zlatka Čretnik* and *Vinko Rebula*).



Organisational scheme



OTHER COUNTRIES**CROATIA**

Intereuropa, Logističke usluge, d.o.o., Zagreb; *dir.* **Andrija Jurgec**
Intereuropa Sajam, d.o.o., Zagreb; *director* **Vjekoslav Granić**

**BOSNIA AND
HERZEGOVINA**

Intereuropa RTC d.d. Sarajevo; *director* **Meho Bavčić**

SERBIA

A.D. Intereuropa logističke usluge, Beograd; *dir.* **Nemanja Kačavenda**
Intereuropa Kosova L.L.C., Priština; *director* **Arben Mustafa**

MACEDONIA

Intereuropa Skopje d.o.o., Skopje; *director* **Nebojša Cvetanovski**

AUSTRIA

Schneider & Peklar GmbH, Dunaj; *director* **Walter Malinsky**

GERMANY

Intereuropa Transport & Spedition, Troisdorf;
director **Sven Scheer**

FRANCE

Intereuropa S.A.S., Saint-Pierre-de-Chandieu;
director **Andre Gremet**

RUSSIA

Intereuropa - East d.o.o., Moskva; *director* **Esad Ajeti**

UKRAINE

TFC Zahidtransservice Limited; *director* **Anatolly Parfenyuk**



STRATEGIES

Development strategy for the term 2006–2011 and key achievements

The document Corporate Vision and Development Strategy defines the strategic goals for the 2006–2011 period. The set goals will be attained by:

- ↘ An aggressive strategy and growth strategy;
- ↘ Retaining positions in Western Europe through maintaining market presence, linking Group units, and more aggressive marketing and sales activities;
- ↘ Continuing to strengthen and expand activities in Slovenia and the countries of South-Eastern Europe where Intereuropa is already present (Croatia, Serbia, Bosnia and Herzegovina, Macedonia);
- ↘ Increasing the importance of the Intereuropa Group in the East, in other words on the markets of the Russian Federation, with a particular emphasis on the Moscow Oblast and Ukrainian market;
- ↘ New commercial logistics projects in the markets of South-Eastern Europe, Eastern Europe, Central Asia, and the Black Sea countries.



In 2006 and 2007 numerous activities specified in the Corporate Vision and Development Strategy of the Intereuropa Group for the term 2006–2011 were implemented:

- Intereuropa purchased a warehouse facility in the Port of Koper free zone;
- The first phase of the logistics centre in Logatec was finalised;
- A new subsidiary in Kosovo was opened;
- 87 new freight vehicles were purchased;
- The new logistics centre in Dobanovci near Belgrade was completed and put to use;
- The new logistics centre in Samobor near Zagreb was opened in September 2007;
- Active entry into the Montenegrin market is planned;
- Investments in Russia and Ukraine are being finalised;
- The possibilities of a more active presence in the markets of Bulgaria, Romania and Albania are being studied.





HISTORY

Our 60 years

- ↘ Intereuropa was founded in **1947** as a limited liability company in the former “B Zone” of the Free Trieste Territory. At the beginning, it employed only three people, but the number of personnel and the range of various services offered has been growing ever since.
- ↘ Efficient work and a clear vision result in the constant growth of the volume of operations and changes in the organisational structure.
- ↘ In **1956** the Company enters international road transport for the first time. In the same year, it establishes branch offices in Ljubljana, Maribor and Zagreb, which a year later are followed by Belgrade, Sarajevo, Subotica and Nova Gorica branch offices.
- ↘ In **1957** the first cargo is dispatched via sea freight to Israel.
- ↘ **1960** witnesses changes as Intereuropa sets up a new branch office for fair and exhibition logistics in Zagreb, and a shipping and port agency in Koper.
- ↘ The fastest growth is recorded between **1965** and **1990**, when branch offices are established in all large cities of the former Yugoslavia. This period is also marked by the rapid development of services.
- ↘ After the break up of Yugoslavia (**1991**), the branches outside Slovenia are organised as limited liability companies in which Intereuropa holds a majority share.
- ↘ In **1992** Intereuropa is reorganized from a working organization to a publicly owned joint-stock company, and privatization preparations are already underway.

- In **1995**, ownership reorganization is concluded and Intereuropa becomes a joint stock company with a majority share controlled by its employees.
- Intereuropa's shares are listed on the Ljubljana Stock Exchange in **1998**.
- At the end of the **1990s**, Intereuropa starts expanding its network to the markets of South-Eastern Europe, once again adding to the Group the companies it once owned as well as acquiring new ones.
- In recent years Intereuropa has been intensely focusing on its reorganization from a customs broker and provider of road transport services into a global logistics group with a comprehensive range of logistics services. The year **2004** was a turning point in this respect as Slovenia entered the European Union, which meant new conditions for conducting business, a reality to which the Company successfully adapted.
- In February **2007** Intereuropa celebrated its 60th anniversary.





BRANCH NETWORK

SLOVENIA			
Intereuropa d.d., Koper	Vojkovo nabrežje 32	6000 Koper	+386 5 664 10 00
President of the Managing Board Area			
President of the Managing Board	Vojkovo nabrežje 32	6000 Koper	+386 5 664 12 90
Investments and Real Estate Dep.	Vojkovo nabrežje 32	6000 Koper	+386 5 664 13 13
Public Relations Department	Vojkovo nabrežje 32	6000 Koper	+386 5 664 16 34
Legal Department	Vojkovo nabrežje 32	6000 Koper	+386 5 664 12 61
Internal Audit Department	Vojkovo nabrežje 32	6000 Koper	+386 5 664 13 46
Forwarding, Logistics, Marketing and Development Area			
Marketing and Development Dep.	Vojkovo nabrežje 32	6000 Koper	+386 5 664 17 07
Land Transport Business Area	Vojkovo nabrežje 32	6000 Koper	+386 5 664 12 12
Logistics Solutions Business Area	Letališka 35	1000 Ljubljana	+386 1 586 87 790
International Tran. Business Area	Vojkovo nabrežje 32	6000 Koper	+386 5 664 14 18
Executive Manager for East Region Business Coordinator	Letališka 35	1000 Ljubljana	+386 1 586 87 87
Finances, Accountig and Cont. Area			
	Vojkovo nabrežje 32	6000 Koper	+386 5 664 13 73
Quality, IT Support and Business Branch Development Area			
Deputy Pres. of the Manag. Board	Vojkovo nabrežje 32	6000 Koper	+386 5 664 15 20
Quality Department	Vojkovo nabrežje 32	6000 Koper	+386 5 664 12 25
Human and General Resources Area			
Member of the Managing Board - HR	Vojkovo nabrežje 32	6000 Koper	+386 5 664 12 53
Human and General Resour. Dep.	Vojkovo nabrežje 32	6000 Koper	+386 5 664 22 86
Land Transport Branch			
Ljubljana Branch Office	Letališka cesta 35	1001 Ljubljana	+386 1 586 85 00
Jesenice Branch Office	Spodnji plavž 6/b	4270 Jesenice	+386 4 588 91 00
Sežana Branch Office	Partizanska 93	6210 Sežana	+386 5 707 01 10
Maribor Branch Office	Tržaška cesta 53	2001 Maribor	+386 2 420 84 00
Celje Branch Office	Kidričeva 38, p.p. 1039	3102 Celje	+386 3 424 21 00
Koper Branch Office	Vojkovo nabrežje 32	6000 Koper	+386 5 664 15 02
Logisics solutions Branch			
Ljubljana Branch Office	Letališka cesta 35	1001 Ljubljana	+386 1 586 87 90
Maribor Branch Office	Tržaška cesta 53	2001 Maribor	+386 2 420 84 00
Dravograd Branch Office	Otiški vrh 25a	2373 Šent. pri Dra.	+386 2 878 78 20
Celje Branch Office	Kidričeva 38, p.p. 1039	3102 Celje	+386 3 424 21 00
Intercontinental transport Branch			
Koper Branch Office	Vojkovo nabrežje 32	6000 Koper	+386 5 664 15 02

BRANCH NETWORK

Brnik Branch Office	Brnik 130	4210 Brnik	+386 4 206 28 00
UPS Branch	Brnik 130	4210 Brnik	+386 4 281 12 00
Border service Branch	Mejni prehod Obrežje	8261 Jesenice na Dolenjskem	+386 7 495 74 40
ASSOCIATED COMPANIES IN SLOVENIA			
Intereuropa Transport d.o.o., Koper	Vojkovo nabrežje 32	6000 Koper	+386 5 664 14 43
Interagent d.o.o., Koper	Vojkovo nabrežje 30	6000 Koper	+386 5 664 16 09
Intereuropa FLG d.o.o., Ljubljana	Letališka cesta 35	1001 Ljubljana	+386 1 586 87 50
Interzav d.o.o., Koper	Vojkovo nabrežje 32	6000 Koper	+386 5 664 17 24
Intereuropa IT d.o.o., Koper	Vojkovo nabrežje 32	6000 Koper	+386 5 664 13 01
CROATIA			
Intereuropa , Logističke usluge, d.o.o., Zagreb	Josipa Lončara 3	10090 Zagreb	+385 1 39 00 666
Intereuropa Sajam, d.o.o. Zagreb	Avenija Dubrovnik 15	10020 Zagreb	+385 1 65 20 470
BOSNIA AND HERZEGOVINA			
Intereuropa RTC d.d. Sarajevo	Ulica Halilovići br. 12	71000 Sarajevo	+387 33 46 81 53
MACEDONIA			
Intereuropa d.o.o., Skopje	Ul. Industriska 1	1000 Skopje	+389 2 246 55 20
SERBIA			
A.D. Intereuropa logističke usluge, Beograd	Zemunska 174	11272 Beograd - Dobanovci	+381 11 3109 180
Intereuropa Kosova L.L.C., Priština	Zona Industriale Lidhja e pejes p.n.	10000 Prishtine, Kosova	+381 38 544 561
RUSSIA			
Intereuropa-East d.o.o., Moskva	Petrovsky boulevard 13/1	103051 Moskva	+ 7 916 0951358
FRANCE			
Intereuropa S.A.S., Saint Pierre de Chandieu	Rue de l'Aigue nr. 17 - Z.A. Portes du Dauphine	69780 Saint-Pierre-de-Chandieu	+33 472 48 28 97
UKRAINE			
TFC Zahidtransservice Limited	Svoboda str. 4	89424 v. Minaj	+38 0312 66 96 60
AUSTRIA			
Schneider & Peklar GmbH, Dunaj	Bleibtreustrasse 2	1110 Dunaj	+43 1 760 290
GERMANY			
Intereuropa Transport & Spedition, GmbH, Troisdorf	CargoCenter, Entrance C, Lütticher Str. 12	53842 Troisdorf	+49 2241 922 44 0



INFORMATION

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Intereuropa[®]

Globalni logistični servis

- ↳ Annual Report of the Intereuropa Group for 2006 and the archive of Annual Reports
(Slovene: http://intereuropa.hal.si/slo/intereuropa_8.asp,
English: http://intereuropa.hal.si/eng/intereuropa_8.asp)
- ↳ Interglas (Slovene and Croatian:
http://intereuropa.hal.si/slo/intereuropa_8.asp), since September 2007 also in English
- ↳ Interinformator (for Slovenian readers available via the intranet at:
<http://intranet.intereuropa.si/modules/wfdownloads/viewcat.php?cid=19>)
- ↳ Interglas for shareholders (Slovene: http://intereuropa.hal.si/slo/investitorji_4.asp)
- ↳ Corporate prospectuses
(Slovene, English, German: http://intereuropa.hal.si/slo/intereuropa_8.asp)
- ↳ Internet (www.intereuropa.eu)
- ↳ Intranet (for Slovenian users: www.intereuropa.eu)

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