Global Logistics Service

Unaudited Interim Report

INTEREUROPA Group

January - September 2013

Koper, November 14, 2013

The INTEREUROPA d.d. is publishing this Unaudited Interim Report of Intereuropa Group for January - September 2013, in accordance with the Market in Financial Instruments Act (ZTFI).

The unaudited consolidated and non-consolidated financial statements have been prepared in accordance with the provisions of International Financial Reporting Standards (IFRS).

This Report is available at the Company's registered office at Vojkovo nabrežje 32, 6504 Koper.

The Unaudited Interim Report of Intereuropa Group for January - September 2013 shall also be published on the web site of INTEREUROPA d.d. www.intereuropa.si on November 14, 2013.

C O N T E N T S

PERFORMANCE HIGHLIGHTS

With July, the accession of Croatia to the European Union simplified the possibilities for goods flows in the region and as a consequence, the demand for services to conduct customs procedures has greatly shrunken in both countries, Slovenia and Croatia. We responded with adapting our operations to new situation in particular in our units on border passes. Our units that remained on some of these border passes are now conducting customs procedures for the goods shipped to and from third countries. In the reporting term, the economic situation in our markets did not provide for a stimulating environment for growth, which however did not avert us from the envisioned activities in the sales of logistics services and in the optimisation of operational procedures.

In the nine-months term 2013, we achieved € 121.8 million of sales revenue on the Group level, which was 2 percent above the planned level. Despite the negative impacts of Croatia's accession to the European Union in the third quarter of the year, we achieved better resuls in the area of land transport. However, that sales revenue was lower than in the same term last year (2012) due to the realisation of the estimated decline in income following Croatia's joining the EU, the disposal of the logistics centre in Chekhov and a decreased demand for services by our major customer Top Shop Intl. We closed the reporting period with an operating profit of € 6.6 million and € 5.0 million of net profit on the Group level. The Parent Company Intereuropa d.d. recorded EUR 3.3 million of net profit.

	INTEREUROPA GROUP			INTEREUROPA D.D.		
(in 1000 €)	**Jan-Sep 2013**	**Jan-Sep 2012**	**Index 13/12**	**Jan-Sep 2013**	**Jan-Sep 2012**	**Index 13/12**
Sales Revenue	121,835	142,242	86	68,836	82,295	84
EBITDA	12,159	20,903	58	6,387	9,576	67
Operating profit or loss (EBIT)	6,624	13,787	48	3,227	6,099	53
Net profit or loss	4,996	7,180	70	3,258	3,193	102
EBITDA margin in %	10.0	14.7	68	9.3	11.6	80
EBIT margin in %	5.4	9.7	56	4.7	7.4	63
Sales Revenue per employee/month	8.644	8.26	105	11.290	12.398	91
Value Added per employee /month	2.352	2.716	87	3.119	3.54	88

(in 1000 €)	**30.9. 2013**	**31.12. 2012**	**Index 13/12**	**30.9. 2013**	**31.12. 2012**	**Index 13/12**
Assets	321,629	322,969	100	245,469	244,758	100
Equity	157,823	154,893	102	102,881	100,887	102
Net debt	92,401	100,121	92	89,245	94,397	95
No. of employees	1,495	1,702	88	659	720	92

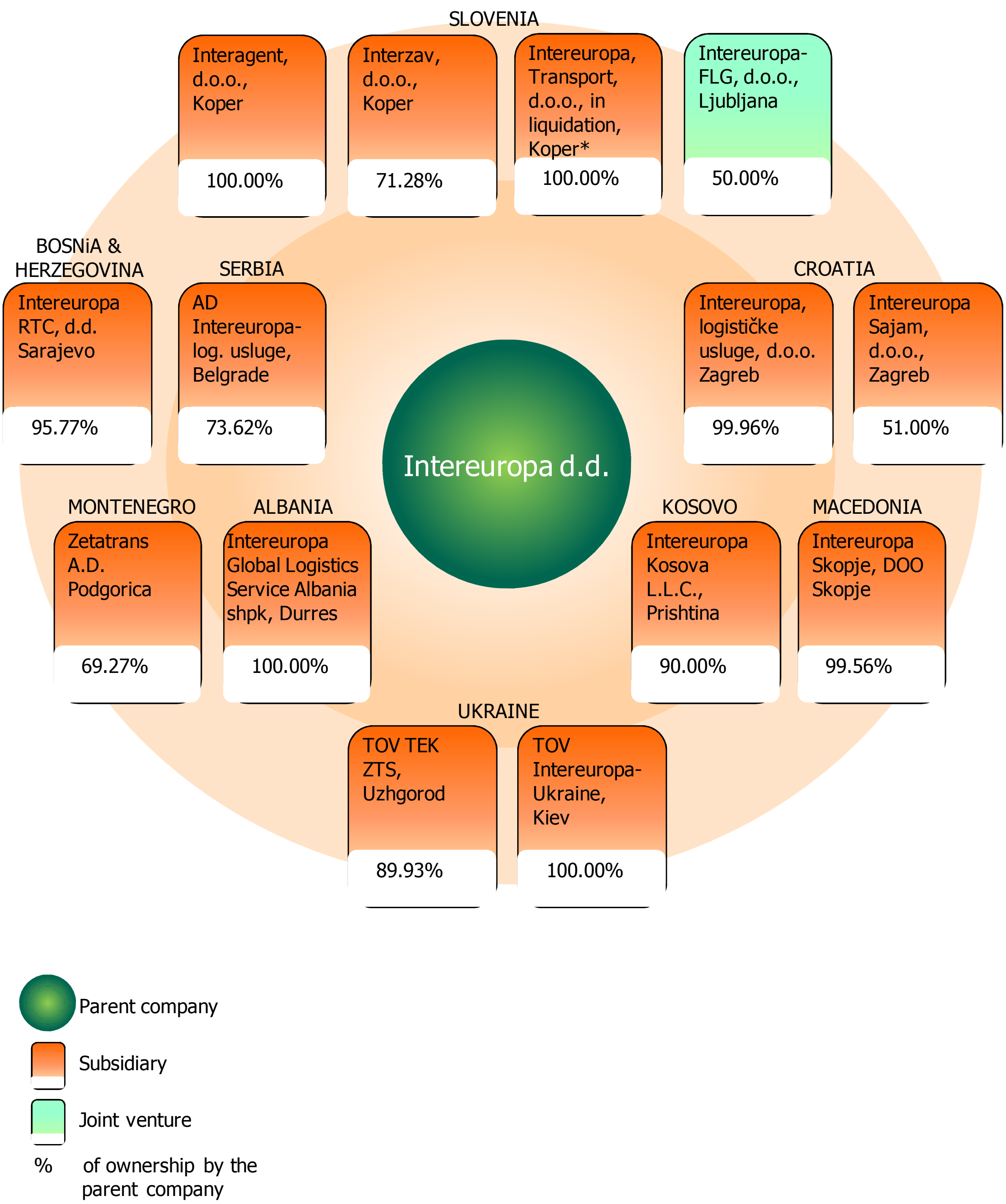
	Jan-Sep 2013	**Jan-Dec 2012**	**Index 13/12**
No. of shares at the end of term	27,488,803	27,488,803	100
Net earning per ordinary share (in €)	0.19	-0.77	-
Closing price at the end of term (in €)	0.36	0.55	65
Book value of share at the end of term (in €)	3.75	3.67	102
Closing price / Book value of share	0.10	0.15	67
P/E	1.9	-0.7	-

EBITDA: Earnings Before Interest, Taxes, Depreciation, Amortisation and Revaluation operating expenses for intangible and tangible assets
Net debt: financial liabilities – loans and deposits given - cash
P/E: Closing price at the end of term/ Net earning per ordinary share

GROUP PROFILE

Parent company	**Intereuropa, Globalni logistični servis, delniška družba**
Abbreviated name	Intereuropa d.d.
Country of the parent company	Slovenia
Head office of the parent company	Vojkovo nabrežje 32, 6000 Koper
Comp. ID no.	5001684
Tax no.	56405006
Entry in Companies Register	Registered with the District Court in Koper, file no. 1/00212/00
Share capital	27,488,803 €
Number of of issued and paid-up shares	27,488,803 no-par value shares, of which 16,830,838 ordinary (IEKG) and 10,657,965 preferencial (IEKN)
Share listing	Shares designated IEKG are included in blue chips on the Ljubljana Stock Exchange, CEESEG.
Management Board	Ernest Gortan, Msc., President of the Management Board Tatjana Vošinek Pucer, Deputy President of the Management Board
Chair of the Supervisory Board	Igor Mihajlović (from September 11, 2013) Bruno Korelič (until April 11, 2013) Maksimilijan Babič, Deputy President (until July 7, 2013)

Intereuropa Group	
No. of employees	1,495 employees
Vehicle fleet	117 company-owned trucks, tractors, and trailers and other commercial vehicles
Total warehousing area	235,100 m^2 in-house warehouse
Total land area	1,703,000 m^2 of land area
Membership in international organisations	FIATA, IATA, FETA, FONASBA, BIMCO, IRU
Quality certificates	certificate ISO 9001:2008: ○ Intereuropa d.d., Koper ○ Intereuropa, log. usluge d.o.o. Zagreb ○ Intereuropa RTC d.d. Sarajevo.
Branch network	Slovenia, Croatia, Montenegro, Bosnia & Herzegovina, Serbia, Kosovo, Macedonia, Albania, Ukraine



** Intereuropa Transport d.o.o., Koper has been in liquidation proceedings since 17 January 2012.*

Figure 1: Intereuropa Group as of 30.9.2013

STRATEGIC OBJECTIVES

Corporate vision

To become a top-ranked provider of integral logistics solutions.

Mission

The mission of the Intereuropa group is to meet the need for logistics services and provide the optimal functioning of supply chains to the complete satisfaction of our customers, while creating added value for shareholders, employees and other stake-holders in a socially responsible manner.

Values

Professional attitude towards customers. Our activities seek to offer optimal solutions for the logistics needs of each and every customer, based on advanced logistics know-how.
Adaptability and flexibility. Our services are prompt and tailored to customers' needs. They are based on inventive business solutions and good organization.
Responsibility. We are distinguished by a high level of responsibility for all obligations and arrangements undertaken, as well as for both the social and natural environments.
Team work and respect for co-workers. The quality of our services is the result of the work of individuals and excellent expert teams. We duly take into account co-workers' knowledge, experience and views.

Our organizational structure and professional competence will enable us to fully realize our competitive advantages:

- → own network of subsidiaries,
- → established partnership network,
- → a wide range of different products and our own infrastructure,
- → technically qualified staff.

The strategic objectives identified in the Strategic Plan of Intereuropa Group for the term 2010 – 2014:

- → Maintaining and strengthening our position as the leading provider of comprehensive logistics services in Slovenia and the countries of the former Yugoslavia.
- → Continuous optimization of processes in all business segments at the group level and within the consolidated companies.
- → Ensuring financial stability through divestment, de-leverage, debt rescheduling and effective management of working capital.
- → Establishing a strategic partnership in the company Intereuropa East Ltd., Moscow.
- → Acquiring a strategic partner for Intereuropa d.d. that will carry out recapitalization, thus contributing to the group's financial stability as well as the development of our core business.

BUSINESS PLAN 2013

The baselines for the 2013 Business Plan of the Intereuropa Group are to retain the leading position in key markets and proceed with the optimization of business processes.
The underlying focus remains to assure sufficient cash flows for effective operation of the Group and of the Parent Company. The essential socio-economic factors considered in the preparation of our business plan are:

- → the company Intereuropa-East Ltd., Moscow, is no longer a member of our Group in 2013,
- → Accession of Croatia to the EU on 1 July 2013,
- → Stagnation expected in the majority of geographical markets of the Group, or a minimal economic growth resp.
- → Adverse liquidity situation continues on the logistics markets, and the resulting pressures on price cuts.

Accordingly, we have set the following operating and financial goals for the year 2013 on the Group level:

- → aligning our operations to the EU-accession of Croatia,
- → continue with the optimization of business processes;
- → focus on the markets with a high market share,
- → use the synergies of the corporate network,
- → we will proceed with the restructuring of our range of services,
- → increase the share of customers who use integral logistics,
- → direct the marketing activities towards developing partnerships, i.e. customer relations management in the long run,
- → and with upgrading /modernization of information systems,
- → efficient management with working capital, ensuring adequate liquidity for undisturbed operation of the Group,
- → Core Financial Goals:
    - – Sales: € 156.0 million,
    - – EBITDA: € 15.9 million,
    - – Operating Profit or Loss: € 8.3 million,
    - – Investments: € 3.8 million,
    - – Number of employees at year-end: 1,485.

MAJOR EVENTS

MAJOR EVENTS IN THE PERIOD JANUARY – SEPTEMBER 2013

January

→ In January, Intereuropa organized an open-door day for our employees' children; the aim was, in addition to presenting them the work environment of their parents, also to provide for the day-care of the children on the day of the announced public servants' strike.

February

→ Intereuropa was chosen as the leading partner for the co-financing of the project »Competence Centre for HR Development in Logistics«. The purpose of the project is primarily to include the employees from partner organizations into a programme to address, by active and systematic approach, their deficiencies in the area of competences (knowledge, skills, qualifications) that are of vital importance for achieving the competitiveness of logistics enterprises. The Project will be co-financed from the dedicated funds of the European Social Fund (85 percent) and from the budget of the Republic of Slovenia (15 percent).

→ Intereuropa provided the comprehensive logistics support to the largest international travelling exhibition Da Vinci – the Genius, which in six years attracted millions of visitors in more than 40 cities worldwide.

March

→ On 4 March 2013 the Supervisory Board of Intereuropa d.d. was informed on the performance of the Intereuropa Group in the year 2012. According to unaudited data, the Intereuropa Group recorded a sales revenue at € 188.4 million, which was 2 percent below the sales target.

→ Intereuropa organised the comprehensive logistics support, inclusive of air transport to Rochester, which was the venue of international wine evaluation »Finger Lakes International Wine Competition«. It is the most reputable international assessment of wines on the American Eastern coast, which also has a strong link with charity.

April

→ The Supervisory Board of Intereuropa d.d. adopted on 9 April 2013 the Audited Annual Report 2012 for the Intereuropa Group along with the external Certified Auditor's Report. On the same day the Supervisory Board published the invitation of applications for substitute members of Supervisory Board, because the term of office of all the four members representing the shareholders expires this year.

→ On 19 April 2013 Intereuropa d.d. took part in the event for investors Day of Slovenian Capital Market organized by the Ljubljana Stock Exchange, and presented the corporate performance 2012 and the prospects for the future to potential institutional investors.

→ In the international conference ECU AIR / HCL, held from 10 to 13 April in Barcelona, Intereuropa was awarded with the "Best Network Agent in Managerial Reporting 2012" as the most responsive and organised agent in the group for that year.

→ On 19 April 2013 the Montenegrin Chamber of Commerce awarded our subsidiary AD Zetatrans Podgorica for good performance, innovation and successful management in 2012. The guest of honour and official speaker was the President of Montenegro Filip Vujanović.

May

→ On 15 May 2013 the Supervisory Board of Intereuropa d.d. was informed on the performance of the Intereuropa Group in the period January - March 2013. According to unaudited data, the Intereuropa Group in the first trimester recorded a sales revenue at

€ 39.8 million and operating profit at € 2.3 million and thereby achieve the planned level. The Group ended the period with € 1.0 million in net profit.

June

→ On 21 June 2013 has taken place 26th Annual General Meeting of Intereuropa d.d. Shareholders got acquainted with the audited Annual Report of the Intereuropa Group for 2012. The Management Board and Supervisory Board were awarded the discharge, amendments to the Statute were adopted and the audit firm for the year 2013 was appointed. Based on tender and proposals received new members of the Supervisory Board were elected (Klemen Boštjančič, Igor Mihajlović and Miro Medvešek), Maša Čertalič was elected for another mandate.

July

→ With the accession of Croatia to the European Union on 1 July, the demand for Customs services is estimated to drop considerably; on the other hand new possibilities for a faster flow of goods have opened. Intereuropa was able to reduce the travel time of consignments in the groupage line to/from Croatia, which renders a new quality to this service.

→ Along with Croatia's joining the EU, Intereuropa adapted the operations of the org. units on the border with Croatia to new situation. Customs formalities for the goods bound to/from third countries are still provided on the Slovenian/Croatian border passes Obrežje, Metlika, Gruškovje and Jelšane, for which Intereuropa has adapted the working hours and number of staff in the Intereuropa offices.

→ On 8 July 2013, the President of the government of the Republic of Slovenia Alenka Bratušek, M.A., paid a visit to Intereuropa, accompanied by her team. Ernest Gortan, MSc, presented to the guests the Intereuropa Group, the current recovery process, the implemented strategic goals and new challenges that the Group is facing at present.

→ In July, the present Deputy President of the Supervisory Board Mr. Maksimilijan Babič, who was a representative of employees, declared to resign. It was about compliance with the resolution of the General Meeting relating to decrease the number of Supervisory Board Members - representatives of employees. The Supervisory Board now consists of six members, thereof two members represent the employees.

→ In July the TEN-T (The Trans-European Transport Network Executive Agency) confirmed the B2MoS Project (Business to Motorways of the Sea) for cofinancing on the tender TEN-T Call 2012 in the amount of € 270,000. Regarding the planned developmental activities of information support to logistics processes, Intereuropa and the leading partner on the Project (Port Authority of Valencia) applied for seven areas linked to the information solutions addressing the logistics via port. This Project that associates 32 partners from Slovenia, Italy, Spain, Germany, Great Britain and Greece is scheduled to be completed by the year-end 2015.

September

→ On 11 September the Supervisory Board of Intereuropa d.d. met in its constituting session and appointed Mr Igor Mihajlović as President and Mrs Nevija Pečar as his Deputy. The Supervisory Board also appointed the members of Audit Committee: Mr Miro Medvešek for chairperson, and Mrs Maša Čertalič and Nevija Pečar as members.The Supervisory Board further set up the Personnel Committee and appointed Mr Klemen Boštjančič as the chairperson and Mr Igor Mihajlović and Mr Ljubo Kobale as members of the Personnel Committee.

→ From 11 to 17 September 2013, Intereuropa took part in the 46th International Crafts Fair (MOS) and presented the entire range of products and services of the Group, acting also as the authorised forwarding agent for the Fair.

MAJOR EVENTS AFTER THE CLOSING OF THE PERIOD

→ On 17th October, the Intereuropa Group organized the traditional annual conference attended by representatives of the Parent Company and of the management teams of subsidiaries. The key concern was the overview of strategic goal fulfilment and the presentation of planning baselines for the coming year 2014.

BUSINESS REPORT

1. PERFORMANCE OF INTEREUROPA GROUP

1.1. Sales achievements

ECONOMIC TRENDS

In the Eurozone, the indicators of economic activities declined slightly at the beginning of the second half-year. July saw a higher volume of works done in construction industry, but the income in retail trade remained similar as in the preceding month. In processing industries the production output fell 1.5 percent and hit the bottom of the year. Among our major trade partners, a considerable fall in the output of processing industry and the volume of purchase orders were notable in Germany, after a growth recorded in June. Nevertheless, the indicators of economic sentiment and climate in the Eurozone continue to announce an improvement of economic activity for the months to come. The average price of a barrel of Brent oil was € 83.0 in September and was 4.6 percent lower than a year ago.

In Slovenia, the second half-year began with similar short-term indicators of economic activity as a year ago. July only saw a growth of exports of goods, in real terms, that surpassed the average volumes of the year 2008. The opposite trend was seen in the output of processing industries, the volume of works completed by the construction industry, and in retail trade. Slovenia slipped once more on the Global Competitiveness Index benchmarking (by the WEF), falling from the median position down to the lowest quarter among the EU Member States. Main obstacles impeding the operation of enterprises are a limited access to financing, inefficient bureaucracy, and restricting labour legislation.

The International Monetary Fund views the economic trends less favourably, except for the Euro Zone, and corrected its estimates downward. The world economic output in 2013 would grow by 2.9 percent on average. The US economy is expected to achieve a 1.6 percent growth, the Eurozone economies will shrink by 0.4 percent (previously forecast 0.6 percent), while the economies of the emerging and developing markets are expected to rise by as much as 4.5 percent.

Table 1: Forecast of economic trends in goegraphic markets of the Intereuropa group

Countries	BDP growth, in %		Inflation, in %		Exports of goods growth, in %		Imports of goods growth, in %	
	2013	2014	2013	2014	2013	2014	2013	2014
EU 27	0.0	1.3	1.6	1.7	1.9*	4.5*	0.4*	3.9*
CEE	2.3	2.7	4.6	3.9	3.5	5.0	4.0	4.7
Slovenia	-2.4	-0.8	2.3	1.4	1.6	3.1	0.3	2.0
Croatia	-0.6	1.5	2.3	2.5	-1.9	3.0	-1.4	3.9
BiH	0.5	2.0	1.8	1.8	7.3	10.7	6.4	7.4
Serbia	2.0	2.0	5.0	4.8	12.0	10.0	3.7	4.6
Kosovo	2.6	4.2	1.6	1.7	8.0	14.3	8.4	3.7
Montenegro	1.5	2.2	2.8	2.3	0.4	1.5	0.1	3.9
Macedonia	2.2	3.2	2.2	2.0	3.9	10.5	4.9	10.0
Albania	1.7	2.1	2.5	3.0	14.6	1.7	3.8	8.3
Ukraine	0.4	1.5	0.8	2.3	-2.6	4.6	-6.4	4.7

* Eurozone data

SOURCES:
World Economic Outlook, IMF, October 2013
Autumn forecast of economic trends, IMAD, October 2013

SALES REVENUE OF INTEREUROPA GROUP

The third quarter of this year was marked by the accession of Croatia to the European Union. The first half-year was spent on intensive preparation to it, after the accession we redirected numerous activities to adapt to new situation (such as restructuring in the area of customs services, new services in groupage transports, and adaptation of pricing policy).
This year did not see any improvement of the economic situation in Slovenia. Similar was true for the markets of eastern Balkans in which we are present with our business network. The long-lasting weak economic activity has left consequences in all economic entities and led to all the tougher competition, pressing on the providers of logistics to reduce their sales margins. Therefore, process streamlining has become our continual activity and a prerequisite for cost efficiency and operational optimisation. Particular attention was dedicated to liquidity deterioration in the market: The spreading of ill payment practices compels us to more frugal management with current assets and consequently, to restrict the business relations with most risky customers.

In the reporting nine months 2013, the Intereuropa Group generated a **sales revenue of € 121.8 million** from the sale of our services and exceeded the planned sales by 2 percent. The impacts of the EU-accession of Croatia (customs services), the disposal of the logistics centre Chekhov (car logistics) and the decreased volume of purchases by the customer Top Shop Intl. (warehousing and road transport services) were already included in the planned sales result, so that the improved sales result in the nine months was primarily attributable to successful sales of the services in railway and road transport segments. Compared with the same period a year ago, the sales volume was 14 percent lower, due to the consequences of a.m. impacts, partly also attributable to a declining sales volume in the sea-freight segment, in particular in liquid cargo; on top of that, the third quarter saw a bad fall in sea-freight rates for containers – by 40 percent.

Table 2: Sales revenue of the Intereuropa Group by business area, in € thousand

	Poslovno področje	Jan - Sep 2013	Structure	Index 2013/plan	Index 2013/2012
1	Land transport	79,533	65%	113	97
2	Logistics solutions	12,161	10%	94	68
3	Intercontinental transport	25,121	21%	82	68
4	Other services	5,020	4%	108	100
	TOTAL SALES REVENUE	**121,835**	**100%**	**102**	**86**

The best sales results of all the three areas of our core business were recorded by the Land Transport Area, whose services represent 65 percent in the sales revenue of the Group. Compared with the same period a year ago, the sales result of the Land Transport Area was 3 percent lower. The shrunken volume of customs broking and border transit procedures had a bearing on slightly weaker demand for customs services, whereas the greatest merit for the 13-percent overachievement of the planned sales levels by the Land Transport Area goes primarily to our Ukrainian subsidiary with the sale of railway transport services, and to our Macedonian subsidiary with the road transport services.
The sales results in Intercontinental Transport and Logistics Solutions saw the worst fall of all, by almost one third below the same period last year. In addition to disposal of the logistics centre in Russia before the year-end 2012, the underperformance in car logistics has also resulted from unfavourable situation in the automotive industry generally. A decline in the demand was also recorded in the sea-freight segment which meant a shift from the planned sales level in intercontinental transport. The reduced volume of services for the

customer Top Shop Intl. brought about a fall in the sales in the area of logistics solutions this year; we have been trying hard to gradually, but reliably substitute the loss with new businesses in Slovenia and Croatia.
The structure of sales revenue by country and location of Group members changed only slightly from the year 2012. Slovenian subsidiaries achieved € 67.3 million of sales revenues, or 55 percent in the sales structure of the entire Group. This share of the Ukrainian subsidiary dropped 5 percentage points below the achievement of the preceding year.

Table 3: Sales revenue of Intereuropa group by countries (by companies' head office) in € thousand

	Geografical area (by companies' head office)	Jan - Sep 2013	Structure	Index 2013/plan	Index 2013/2012
1	Slovenia	67.283	55%	94	84
2	Croatia	21.549	18%	100	91
3	Bosnia & Herzegovina	4.255	3%	96	94
4	Serbia	2.492	2%	101	96
5	Macedonia	2.542	2%	239	241
6	Kosovo	1.649	1%	115	128
7	Montenegro	3.759	3%	93	94
8	Albania	333	0%	81	81
9	Ukraine	17.973	15%	149	145
	TOTAL SALES REVENUE	**121.835**	**100%**	**102**	**86**
1	EU countries	*67.283	55%	94	84
2	Non-EU countries	54.552	45%	115	88

** Excl. Croatia data Jul-Sep 2013.*

The nature of our services involves a wide customer portfolio from numerous countries. In the reporting nine months, 31 percent of our sales revenues originated from the sale to Slovenian customers, 22 percent from other EU countries (except Croatia), and 27 percent from the countries of former Yugoslavia.

Table 4: Sales revenue of the Intereuropa group by countries (by customers' head office), in € thousand

	Geografical area (by customers' head office)	Jan - Sep 2013	Structure	Index 2013/2012
1	Slovenia	37.561	31%	89
2	Croatia	19.838	16%	86
3	Russia	1.715	1%	14
4	Bosnia & Herzegovina	4.350	4%	92
5	Serbia	2.333	2%	100
6	Montenegro	3.574	3%	94
7	Other countries	52.464	43%	98
7a	Other EU countries	*26.817	22%	102
7b	Other countries	25.647	21%	94
	TOTAL SALES REVENUE	**121.835**	**100%**	**86**

** Excl. Croatia data Jul-Sep 2013.*

Land Transport

The sales revenues of our Land Transport Area in the reporting term yielded € 79.5 million, which represents the highest share (65 percent) in the sales structure of the Intereuropa Group. The highest share was generated by the Parent Company that contributed 44 percent of total sales revenues from the services of Land Transport.

The Land Transport Area exceeded the planned sales revenue by 13 percent. The highest overachievement of plan was recorded in the Railway and Road Transport segments, whereas the Groupage Services product saw the biggest setback. We also remained behind the target revenue in the customs services segment. The planned levels for land transport services were exceeded by all subsidiaries except the Bosnian Intereuropa RTC d.d., Sarajevo. The highest surplus of plan was recorded by TEK ZTS Uzhgorod and Intereuropa Skopje d.o.o.

Compared with the term January-September 2012, the sales revenue was 3 percent lower. A better result than last year was achieved in Railway Transport and Express Transport, and the worst fall was recorded in Customs Services and Road Transport.

The greatest impact on our operations in the third quarter of this year was the accession of Croatia to the European Union, to which we had been intensively preparing in the first half-year. In the follow-up, numerous activities were conducted to adapting to the new situation (such as restructuring of customs services, introducing new services in groupage transports, and adaptation of pricing policy). Parallelly, we proceeded with the activities leading to cost efficiency and operational optimisation.

Road transport:

→ Among the products provided by Intereuropa, Road Transport stands for the highest share in sales revenue structure (26 percent).
→ In the Group, we surpassed the sales plan by 15 percent, however, our sales revenue was 8 percent lower than in the comparable term 2012, which was attributable to lower volume of services for a major customer (Top Shop Intl.) in the Parent Company, and to loss of income due to disposal of our subsidiary in Russia.
→ Pressures on prices continued and the resulting reduced sales margins persist for quite a long time.

Customs services:

→ After 1 July 2013 Croatia's accession to the EU, the revenues from customs services were slashed in both countries.
→ In the reporting term, we generated the highest share in the sales revenue of this product in Croatia and Slovenia (both subsidiaries combined made more than 75 percent of overall revenues from customs broking in the Group).
→ Slovenia saw the biggest setback behind the plan and the results of 2012, primarily due to fewer transit and other customs procedures as an outcome of Croatia's accession to the NCTS system and EU, as well as due to a decreased demand for services by a major customer.
→ After Croatia joined the EU, the activities to align the operations to the new market situation continue in both companies, the parent Intereuropa d.d. and the subsidiary in Croatia.

Groupage Services:

→ The sales revenues were 1 percent lower than in the comparable term 2012, but only 5 percent behind the plan.

→ Three quarters of all revenues from groupage services in the Group were generated in Slovenia.

→ Growing sales revenues were recorded in the subsidiaries in Serbia, Macedonia and Kosovo, as a result of growing quantities of carried goods.

→ Due to Croatia's accession to the EU, the activities to align the operations to the new market situation continue in both countries, in Slovenia and in Croatia. With 1 July 2013 we established an even more competitive two daily groupage lines between Slovenia and Croatia with guaranteed delivery on the next working day. We also adapted the prices for Croatia and the countries of the SE Europe to the new market situation.

Express Transport:

→ The sales revenue from the services in this segment was about the same level or one percent better than in the comparable term 2012.

→ The highest share of turnover was still earned by the subsidiary in Croatia (62 percent), followed by the company in Slovenia (24 percent), the subsidiaries in Bosnia and Herzegovina (10 percent) and Serbia (4 percent). The highest underachievement of the targets was recorded by our subsidiary in Bosnia and Herzegovina, and the widest gap from the previous year's results was seen in Slovenia.

→ The companies in Slovenia and Croatia dedicated much effort to restructure sales segments and streamline the operations.

→ Based on a new sale concept for smaller shipments between Slovenia and Croatia that was to be applied after Croatia's accession to the EU, we reduced the travel time of such shipments.

Rail Transport :

→ We greatly exceeded the planned result for the railway transport product in the reporting term, and also the achievement of the same period a year ago.

→ The present good achievement is primarily attributable to the Ukrainian subsidiary TEK ZTS, Uzhgorod, which generated 95 percent of all sales revenues in this product.

In the last three months we were faced with essential drop in revenue from customs services. After Croatia jointed the European Union, the revenues were primarily slashed in the Croatian subsidiary Intereuropa, Logističke usluge, d.o.o., Zagreb, and in the parent company Intereuropa d.d.

August hit a record bottom in the number of incoming purchase orders, but September saw an upturn trend when an increased number of orders were processed, thereof mostly those for international transport. Competition was enhanced, leading to falling sales margins. Our customers are working very hard to reduce their logistics costs, so it is difficult to compete in international tenders and the earning is getting lower from tender to tender. On the one hand, we are compelled to an on-going streamlining of our operations, and on the other hand, to continual presence in the market, with blanket coverage, in order to struggle for every shipment. We have witnessed ill payment practices on a large scale and financial difficulties of businesses in general, and need to be cautious in acquiring new business.

In the current year we estimate the sales revenues from our services in land transport to decline further, the highest loss is expected in the product Customs Services, attributable to

Croatia's accession to the EU. That impact will be most evident on the results of our companies in Croatia and Slovenia. Compared with the same term a year ago, we also estimate the volume of road transport to decline.

Logistics Solutions

The sales turnover in the Logistics Solutions Area amounted to € 12.2 million. The unfavourable economic environment in the reporting nine months persisted, which had an impact on the results of this Area. Our customers adapted to the situation by increasing the pressure on prices of services and optimising their inventories in warehouses; some of the customers even changed their logistics concepts. Consequently, we recorded a setback in the sales volume lying 6 percent behind the targets and 32 percent below the result of last year.

The fall in the sales turnover has resulted from disposal of the logistics centre in Russia and lower sales in two key markets, i.e. Slovenia and Croatia, which combined represent 84 percent in the sales structure of Logistics Solutions and were most exposed to unfavourable economic trends. In Slovenia, which stands for 65 percent in the sales structure of logistics solutions, we saw a 5 percent setback behind the planned results; however, the sales revenue was as much as 24 percent below the last year's achievement. The main reasons for that were the decline in the volume of services for our customer Top Shop Intl., general pressure on prices of logistics services, and the impacts of weakened economic activity (reduction of inventories, fewer orders for delivery, etc.).
The sales turnover in the Croatian part of the Group, standing for 19 percent share in the sale of logistics solutions, was 2 percent behind the plan and 15 percent below the last year' results, primarily due to unfavourable economic situation in the country.

Also in other countries of the Balkans in which our Company operates warehouses, we are faced with a weaker demand for logistics solutions, considerably stronger competition and excessive, unoccupied storage and industrial capacities. As a result, sales revenues fell below the level of the preceding year in the markets of Bosnia and Herzegovina, Montenegro, Serbia, Macedonia and Kosovo that in total represent 17 percent in the sales structure of this business area.

In accordance with the corporate guidelines of the Group we dedicated much effort to target-based sales of logistics solutions, participation in logistic project tenders, and operations streamlining. So we acquired some new business that will be put to life in the last quarter of this year: warehousing of a large quantity of sugar in Jesenice and Celju.
In Slovenia, we successfully launched a distribution warehouse for our Italian customer at Vrtojba (Nova Gorica area) already in the first half-year, and a warehouse for automotive industry in Ljubljana. Our store in Logatec we started with warehousing and distribution of lubricants for Slovenia. In Croatia, we acquired new businesses for the storage and distribution of white goods, and a major business for the storage of solar panels. In Serbia, we increased the sales volume with an existing major customer.

Key activities for the Logistics Solutions Area in 2013 comprise:
- → development of partner-like customer relations and enhanced cooperation with current customers;
- → winning new logistics projects, primarily aiming to fill the unoccupied storage capacities;

→ development of new IT support for logistics solutions in Slovenia;
→ continued specialisation and optimisation of logistic processes by commodity category.

Intercontinental Transport

The sales revenue in the Intercontinental Transport Area was € 25.1 million, but 18 percent behind the target. The worst underachievement was recorded in the Car Logistics product due to a decline in the throughput of vehicles from the Far East via the Koper Port, as a side effect of the general crisis in automotive industry. A considerable downturn in the sales was also seen in the sea-freight segment, resulting from slashed sea-freight rates for containers by 40 percent in the third quarter of the year.

Sea-Freight:

→ We remained 15 percent behind the sales targets and 11 percent below the achievement of the preceding year.
→ In container transport we were 14 percent behind the plan and only 3 percent below last year, despite having increased the physical volume of containers processed by as much as 48 percent. In the Slovenian part of the Group we achieved a slight growth over the sales results of last year, which can be attributed to the development of agency-based despatch of containers in transit for Graz (A) and Budapest (H), and to some new businesses inclusive of handling in warehouse. Growth in the sales was also achieved in Serbia, where we acquired a long-term export business for Africa.
→ In conventional cargo segment we were operating below the targets. The quantities of liquid cargoes for our regular customers have considerably declined. We acquired two major new businesses on a long-term basis that will improve our sales result by the year-end and also in the coming year. The last quarter of this year will open the season of transportation of cooled fruit and vegetables via Koper Although the season is not covered yet, we envision better results on the ground of new arrangements with Israeli traders. Our contract for the logistics of alumina via Port of Koper is valid till the year-end and we are negotiating the cooperation for the coming period, which is not yet definite. Our cooperation with the railway operator RCA has been developing above expectations: additional despatches from Koper are planned for the future, too.
→ In our RO-RO product, the shipowner terminated the service between the Koper and Durres ports due to a downturn in the volume of goods, which means a loss of revenue for us. We are re-routing certain shipments for Albania via Triest, but we are often not competitive. On other RO-RO destinations along the Mediterranean we are faced with a declining demand for transportation of construction machinery, plant and other means of transport /vehicles. We started with the organization of transportation of truck trailers for Turkey, also via Triest, which has a daily service by sea.
→ The situation in the Balkans, including Slovenia, does not promise any significant positive shifts. The sea-freight turnover in all the ports along the eastern Adriatic coast (with the bright exception of Koper) reflects considerable downward trends. Some operators of container transport have even left their traditional ports. The growth in the Koper Port is primarily driven by transit cargoes bound for Slovakian and Check destinations: the organization of shipments is in the hands of shipowners and it is more difficult to place our services in the market.
→ No major shifts in the volume of sales are expected for the rest of the year.

Car logistics:

→ After disposal of the logistics terminal in Russia, our car logistics is performed mainly in Slovenia. The Europe-made vehicles of Korean manufacturers are also warehoused at the terminal in Serbia.

→ Automotive industry has recorded a major decline in the demand, which is directly reflected in the turnover of our customers. In the reporting nine months we handled 16 percent fewer cars than in comparable term last year. All car makers who are using our logistics support have recorded a fall in the sales, with Opel as the only exception, whose new model Mokka is selling very well in Europe.

→ Our car terminals in Koper and Logatec, as well as the terminal in Serbia, also reported a lower number in warehoused vehicles compared with last year.

→ This year we acquired a new export business for the Mediterranean market in which we organize the complete logistics (from the plant in Europe to the port overseas).

→ We also develop the logistics for used vehicles bound for the Mediterranean destinations and the promising market of Georgia, potentially also Lybia if the market opens.

→ The recent forecasts for vehicle sales in Europe and for the entire car logistics are slightly more optimistic. So we hope for an improved demand for car logistics also via Koper.

Shipping Agency:

→ Our subsidiary Interagent d.o.o. achieved 4 percent better sales results than last year, but missed the sales target by 6 percent.

→ With 200 ships represented in the Port of Koper, we maintained our leading position in terms of the number of ships represented.

→ We handled a few tens of containers for the shipowner China Shipping Container Lines, which operates the service in the Adriatic or to Koper resp., however, the volume of operations was below the plan and that reflected on the underachievement of our sales targets in the reporting term. The shipowner does not envision to establish a more competitive line from the Far East for this year.

→ The trends recorded to date are expected to continue in the last quarter.

Air-freight Transport:

→ Our Air-freight product recorded 20 percent higher sales than in the comparable term a year ago and 3 percent above the sales targets.

→ Despite significant growth achieved, we are faced with very aggressive marketing on the part of global logistics operators on the entire Balkans.

→ The result could have been even better if we had organised the charter flights from Niš and Belgrade (Serbia) as announced at the beginning of this year. We can expect some of such despatches in the last quarter of the year.

→ Despite a downturn in international sea-freight services, the prices of air-freight services remain high which renders the marketing more difficult but yields higher income if the business is implemented.

→ Given that the months October and November are tradicionally the best months in the year, we can expect the positive trends to continue in the last quarter of the year. December usually brings a downturn and a less busy season in air-freight logistics.

1.2. Financial result

Tables 5 and 6: Financial results of the Intereuropa group for the period January – September 2013, in thousand €

Item / Index	Jan - Sep 2013	Jan - Sep Plan 2013	Jan - Sep 2012	Index 2013/plan	Index 2013/2012
Sales revenue	121,835	118,867	142,242	102	86
EBITDA*	12,159	12,690	20,903	96	58
Operating profit or loss	6,624	7,045	13,787	94	48
Financing profit or loss	-2,479	-3,163	-3,222	-	-
Net profit or loss	4,996	3,663	7,180	136	70
EBIT margin in %	5.4%	5.9%	9.7%	92	56
Sales revenue per employee/month	8.644	8.327	8.260	104	105
Value added per employee/month	2.352	2.373	2.716	99	87

** EBITDA: Earnings Before Interest, Taxes, Depreciation, Amortisation and revaluation operating expenses for intangible and tangible fixed assets*

Item / Index	30.9. 2013	Plan 31.12.2013	31.12. 2012	Index 2013/plan	Index 2013/2012
Balance sheet total*	321,629	319,809	322,969	101	100
Equity*	157,823	165,445	154,893	95	102
Net debt**	92,401	90,624	100,121	102	92
Short-term assets/ Short-term liabilities*	1.58	1.77	1.56	89	101
Net Return On Equity (yearly level)***	4.22%	2.40%	5.78%	176	73

** as of the last day of the reporting period*
*** financial liabilities – loans and deposits given - cash*
**** average equity (capital) of the report. period*

Operating Profit or Loss, and EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortisation)

→ Compared with the operating result of the previous half-year, the shrunken result stated in the operating profit or loss was significantly attributable to the disposal of subsidiary in Russia at the end of 2012, the loss of a major customer of the Parent Company Intereuropa d.d., the respective decrease in the volume of services for a major customer of Intereuropa d.d., the loss of a part of operations in the parent company and subsidiaries in Croatia on account of the EU-accession of the latter, and to falling margins recorded by most subsidiaries in the Group.

Financing Profit or Loss

→ The presented negative Financing Profit or Loss is to the greatest extent attributable to the interest expenses. Better financing result than in the comparable period a year ago is mostly attributable to lower interest expenses (thanks to successful financial restructuring), while a negative impact on the financial profit was caused by the loss of income from foreign exchange gains that originated mostly from the subsidiary in Russia.

Net profit / loss

→ The net profit or loss is decreased by the corporate income tax and increased by deferred tax assets (the major part thereof pertaining to the parent company Intereuropa d.d. – the impact of changed taxation laws).

Structure of Statement of Financial Position

→ The current ratio has slightly risen over the figure achieved in the first half-year, so has the share of capital in the sources of finance.

1.3. Investments in fixed assets

In the reporting term January - September 2013, the Group **invested in fixed assets € 1,384 thousand**, thereof 357 thousand in real estate and 1,027 thousand in plant /equipment and intangible assets. The annual plan of investments was completed to the level of 37 percent.

Table 7: Overview of Investment in period January - September 2013, in thousand €

Company	Real property		Plant & Equipment, Intang. assets		TOTAL		% of annual realiz.
	Jan-Sep 2013	Plan 2013	Jan-Sep 2013	Plan 2013	Jan-Sep 2013	Plan 2013	
Intereuropa d.d.	124	1,050	206	1,050	330	2,100	16
Subsidiaries	233	258	821	1,397	1,054	1,655	64
TOTAL INVESTMENTS	**357**	**1,308**	**1,027**	**2,447**	**1,384**	**3,755**	**37**

The investments of the Parent Company Intereuropa d.d. were made in real estate, equipment and intangible assets (€330 thousand); other members of the Group invested € 1,054 thousand in fixed assets. The major investment was the purchase of four head trucks with semi-trailers by the subsidiary in Croatia (€ 438 thousand) in the first quarter 2013.
The invested funds were earmarked to:

- Buildings and fittings/ equipment (€ 528 thousand),
- Repairs and purchase of motor vehicles (€ 786 thousand),
- Computer hardware and software (€ 71 thousand).

1.4. Risk management

The central goal in risk management is to effectively address and reduce uncertainty in the Company and thereby assure higher operating performance and retain the competitive advantages of the Company.

There are 63 types of risk identified in the company Intereuropa d.d., thereof 10 key risks. Our highest exposure to risks involves the sales risk of pressure on the prices and the risk for a decreased demand for our services. Despite enhanced sales activities and acquisition of new customers we were unable to make good for the loss of income compared with the preceding year.
The impact of overall economic situation in the country is seen in poor liquidity and reflects in extended payment terms on the part of our customers.

The **sales risk** is viewed as our most significant risk and enjoys our full attention. In that segment we identified 27 risk types, thereof 4 key risks. Despite strengthened sales activities, we have not achieved the targets as a result of pressures on pricing policy and declining demand for our services on the part of certain customers. Our customers expect a reduction in our prices for the same quality level. We succeeded to acquire some major customers and thus partly compensate for the declining volume in the demand of our present customers. Our further activities remain to be focused on acquiring new customers and increasing the productivity in our employees. Price sensitivity has been rising, which calls for internal streamlining of processes and cost containment as all the more important.
In view of sales risk management in the remaining term of the year period, we estimate our exposure to these risks to remain highest in the Land and Intercontinental Transport Areas; for our Logistics Solutions Area, we expect to acquire new customers or to increase the volume of business with current customers of this Area.

The **credit risk** has been constantly increased all the year as a result of overall economic situation in Slovenia, the European Union and also in the countries in which the Intereuropa Group is operating. The growth of liquidity risk is shown in higher current ratio of the operating receivables turnover rate (i.e., payment). Our day-to-day activities are focused on efficient and timely collection of accounts receivable. Observance of the limits for our exposure to certain customers is of key importance. Liquidity risk is controlled by a system of day-to-day control of the working capital and of our exposure to individual customers. The Managing Board controls its financial condition and exposure to certain customers on a regular basis.

Personnel risk and other operational risks (strategic risks, IT risks, legislation risks and those related to real estate) were maintained on acceptable levels, no significant discrepancy has been perceived. Individual risk managers monitor the exposure to risks and manage the risks on the level of the Company, customer, unit or of a concrete business.

1.5. Human Resources Management

EMPLOYMENT TRENDS

The Intereuropa Group had 1,495 employees on the last day of September 2013. Compared with the end of 2012, the number of staff was 12 percent lower, or by 207 employees.

This year, the number of employees has fallen in most companies in the Group. In view of Croatia's accession to the European Union, the layoffs were conducted for economic/business reasons mostly in the companies in Slovenia and Croatia. The layoffs in both companies based in Zagreb comprised 127 employees, and 61 in the parent Company Intereuropa d.d.: here, the employment for further 15 employees of the Border Dispatch Branch and of other org. departments is estimated to expire by the year-end.

The overall fluctuation rate in the bigger companies of the Group was 21 percent.

Table 8: No. of employees in the Intereuropa Group according to countries, as of 30.9.2013

	30.9.2013	31.12.2012	Difference 13-12	Index 2013/2012
Slovenia	680	740	-60	92
Croatia	334	461	-127	72
Bosnia & Herzegovina	126	131	-5	96
Serbia	106	108	-2	98
Macedonia	34	33	1	103
Kosovo	24	25	-1	96
Montenegro	141	153	-12	92
Albania	2	2	0	100
Ukraine	48	49	-1	98
TOTAL	**1,495**	**1,702**	**-207**	**88**

As of 30 September 2013, there were 1,395 employees in the Group on a permanent and full time basis (93 percent) and 100 employees with temporary employment (7 percent).

In addition to "permanent (full-time)" staff, there were on average 89 additional persons (or 6 percent of the workforce) working as at 30 September 2013, hired through HR agencies and students' job centres.

DEVELOPMENT AND TRAINING

In the reporting nine months, nearly one half of dedicated funds were spent on education and training (out of the budget of € 71 thousand to be used by 30 Sep. 2013) on the level of the Group. The average amount of training was 9 hours per participant. In the companies located in Croatia, Slovenia and the Ukraine, the highest share thereof was dedicated to new knowledge and skills on occupational health and safety. In addition to this field of training, we increased the number of hours dedicated to sales skills over the same term a year ago. As much as 73 percent of educational/ training forms in the reporting term were implemented by internal human resources. For the remaining months, the focus in the Slovenian part of the Group will be laid on foreign languages and on the sales and management skills.

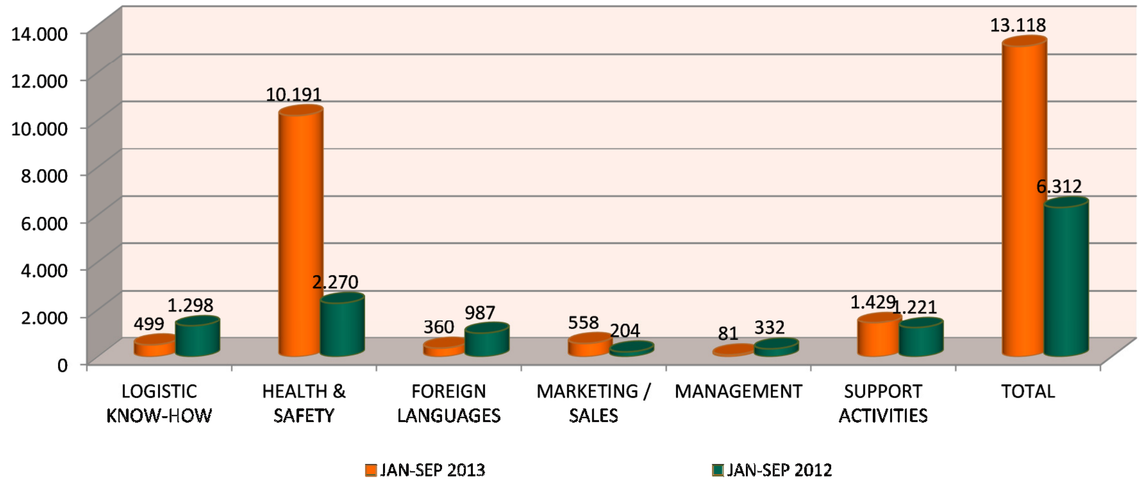


Figure 2: Tranining hours in the period January – September 2013 according to topics (for the group)

The »Competence Centre for HR development in Logistics« Project

Activities in the Slovenian part of the Group within the Project on ''Competence Centre for HR Development in Logistics'', following the preparation of the 'Competencies Model' and the 'Training Programme'', were continued by wide-scale training forms for the sales personnel. In a two-day workshop on the "Sales Promoting Strategy", 22 employees were acquiring the skills in the area of sales promotion and raising the motivation for achieving the planned results. We organised internal training forms on risk management in logistical processes, customs-relating topics, and foreign language courses. These educational forms will be financed largely by public funds.

EMPLOYEE CARE AND WIDER SOCIAL ENVIRONMENT

→ On the Group level, we granted financial aid in total amount of € 22 thousand to 44 employees who were affected by difficult health condition or had to cope with inferior financial position, death of family members.
→ We provided practicum to 44 secondary school and university students in the Group.
→ Our holiday facilities recorded a 43-percent-occupancy, which was 3 percent less than the same term last year.

HEALTH PROTECTION

The following activities were implemented in this area:
→ 247 preventive medical check-ups,
→ Training forms on occupational and fire safety for 596 employees,
→ Preparation of a health-strengthening programme – promoting the occupational health care in the workplace;
→ Amending or harmonizing our internal acts with the new Occupational Health and Safety Act, in the Parent Company and the subsidiary Interagent d.o.o.
→ Preparation of our Statements on Safety and Risk Assessment in the company Intereuropa – FLG d.o.o., Ljubljana;

In the field of fire safety and precautions, we conducted the following activities:

→ Preparation of a training programme for persons responsible for first response to fire and evacuation,

→ Remedy of deficiencies found by the fire-safety inspector in the BU Ljubljana,

→ Amending or harmonizing the internal acts of Interagent d.o.o. with the new Fire Safety Regulations,

→ Preparation for training on handling with fire extinguishers and evacuation exercises for individual business units.

There were 1,426 pieces of machines and working assets/ equipment examined on the Group level in the reporting term. Five employees were injured at work (light injuries only).

1.6. Total Quality Management

Three companies of the Intereuropa Group (out of 12) hold a certification under the ISO 9001:2008 Standard. Of the entire staff of the Group, 76 percent are employed in these certified companies (Intereuropa d.d., Intereuropa, logističke usluge d.o.o., Zagreb, and Intereuropa RTC d.d. Sarajevo). External Audit of the Quality Management System of the parent Intereuropa d.d. was conducted in the reporting term.

Maintaining the ISO 9001:2008 Quality Management System

→ Yearly QMS reports were prepared for the year 2012 and the measures to improve the QM system were triggered in all the three companies.
→ A new, second edition of the Quality Management System Manual for the company Intereuropa d.d. was issued.
→ The procedures, instructions and circular letters in customs broking were modernised.
→ In the Parent Company we launched the procedure for assessment of suppliers of road transport services.
→ All the sales procedures and instructions were modernised; the information support to active sales and key account management is still in construction.
→ The preparation of process-based Key Performance Indicators (KPI) is being prepared.
→ The instructions on the procedures changing with the accession of Croatia to the EU are being updated in the subsidiary Intereuropa, logističke usluge d.o.o., Zagreb.

Quality control by QM indicators

There were almost 14 percent fewer complaints than in the comparable term 2012, but the total amount under complaints rose by 3 percent.

Tabela 9: Complaints, claims and approved value for January – September 2013

No. of complaints	Index 13/12	No. of claims	Value in 1000 €	Index 13/12	Approved Value in 1000 €	Index 13/12
327	92	161	102	110	45	88

External quality of service audit by the certification authority

The Results of External Audit in 2013:

→ **Intereuropa d.d.** - the ordinary audit was the fifteenth in sequence. The audit was conducted in the following organizational units: Managing Board, Management of Forwarding and Logistics, the Department for Real Estate Management and Central Purchasing, the Finance Department, local office in Kranj, and BU Jesenice and Ljubljana.
Auditors have confirmed that our operations are conducted in compliance with the requirements of the ISO 9001 standard. They did not find any non-compliance, however, they issued 16 recommendations for improvement.
The persons responsible prepared the implementation plan for the recommendations accepted on our part, and substantiated the grounds for any recommendation not accepted. At the beginning of June the report on measures taken was submitted to the certification body.

→ **Intereuropa, logističke usluge d.o.o., Zagreb** – Upon request of the management the external audit scheduled for June was postponed to the second half of September due to preparations and organizational changes addressing the EU accession of Croatia. The audit was the an ordinary one, the third in sequence. Auditors have confirmed that the operations are conducted in compliance with the requirements of the ISO 9001 standard. They did not find any non-compliance, however, they issued 13 recommendations for improvement of the quality management system ((ISO 9001 and ISO 22000).

Food Safety Management System

→ **Intereuropa d.d.** – A non-certified system of food safety management under the HACCP system has been in use since 2004. The audit of the HACCP system, comprising the compliance check and updating of all rules and procedures relevant for food safety was held in February. The verification of the HACCP system is expected in the last quarter 2013.

→ **Intereuropa, logističke usluge d.o.o., Zagreb** - External audit of the food safety management was undertaken concurrently with the external audit of the quality management system. There was no non-compliance found, but one recommendation was given.

1.7. Share IEKG and ownership structure

KEY DATA ON SHARE

Table 10: Key Data on Intereuropa Share (IEKG) for the perioad January – September 2103

	Jan-Sep 2013	Jan-Dec 2012
No. of shares*	27.488.803	27.488.803
No. of preference shares IEKN*	10.657.965	10.657.965
No. of ordinary shares IEKG*	16.830.838	16.830.838
od which no. of treasury shares*	18.135	18.135
Share book value in €*	3,75	3,67
Earnings per share in €	0,19	-0,77
Market capitalisation in € thousand*	6.059	9.257
Trading volume in € thousand	843	223
Closing price in €	0,36	0,55
Weighted average price in €	0,52	0,64
Highest price in €	0,85	1,32
Lowest price in €	0,32	0,30
P/E	1,9	-0,7
Capital gain	-34,6%	27,9%

** as of the last day of the period*

Notes:
Book value = capital/ (number of all shares – number of treasury shares)
*Market capitalisation = closing price at the end of period * number of shares listed in SE*
Earnings per share = Net profit/(number of all shares – number of treasury shares)
P/E = closing price at the end of period / Net earnings per share
Capital gain = price increase in period

SHARE TRADING

After a more dynamic first quarter of this year, the trading in shares on the Ljubljana Stock Exchange continued at a moderate rate. In the reporting nine-months, the overall share-trading volume rose by one percent over the same period last year. Since the beginning of the year the share prices fell on average and the Stock Exchange Index (SBITOP Index) lost 3.3 percent of its value.

This year, the trading in IEKG shares has achieved higher values than in 2012. By the end of September, the number of shares changing owners was 1,641,070 IEKG shares, the average daily turnover amounted to € 4.5 thousand. The April sale of 615,730 IEKG shares by Luka Koper d.d. to its (100-percent owned) subsidiary Luka Koper INPO d.o.o. represented a major part in that trading: the reason for that transaction was tax optimization. The closing rate of IEKG share ranged from € 0.32 to 0.85 per share; it has not exceeded € 0.41 in the last three months. In the given period the share lost 34.6 percent of its market value and recorded the closing rate at € 0.36.

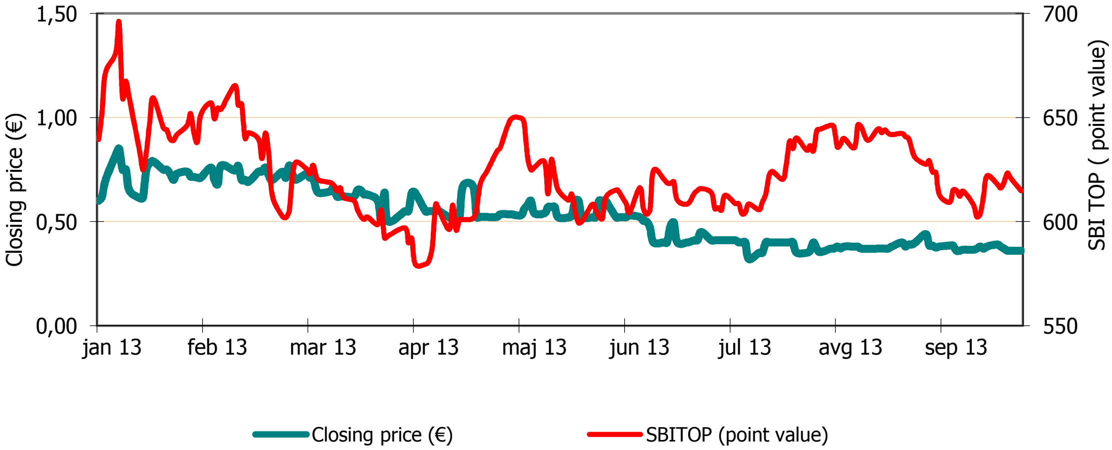


Figure 3: Closing prices of IEKG share and SBITOP index in the period January - September 2013

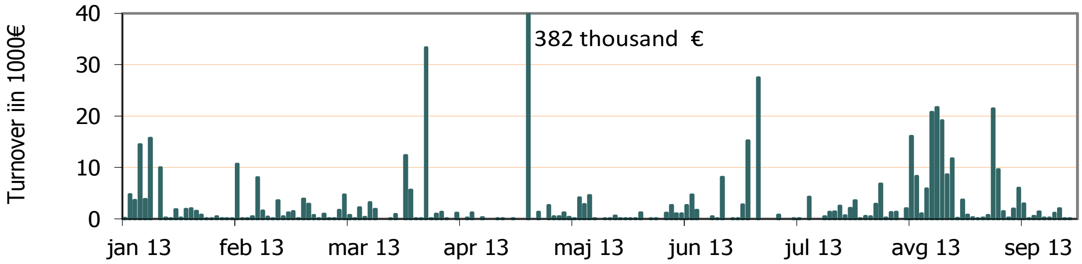


Figure 4: Trading volume of IEKG share in the period January - September 2013

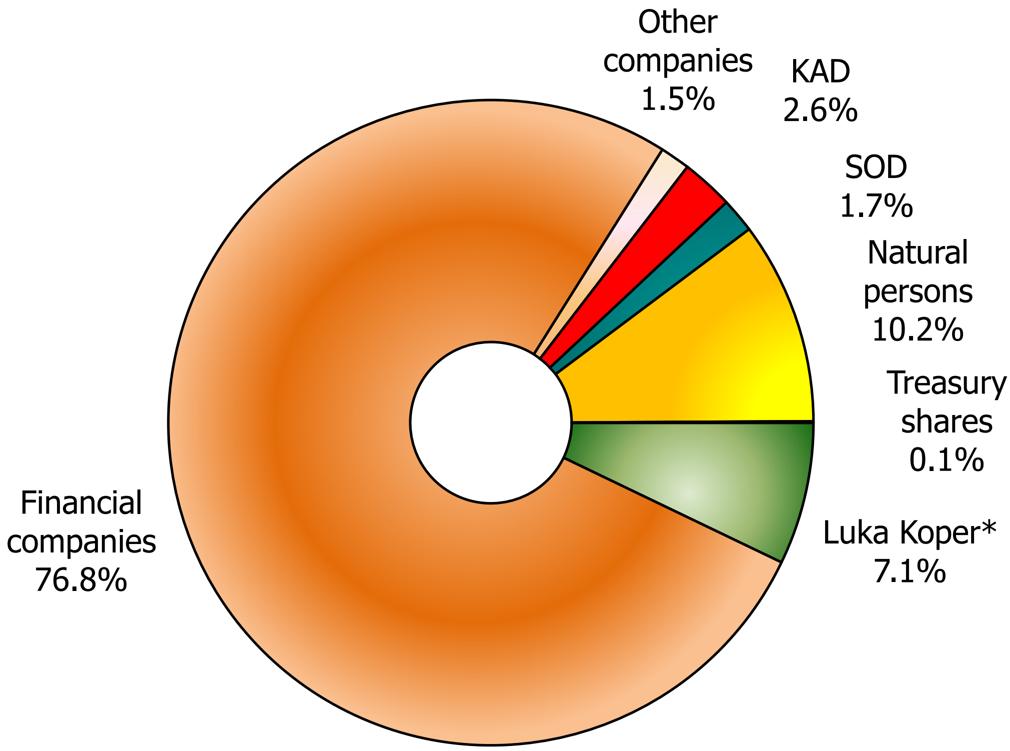
OWNERSHIP STRUCTURE

The ownership structure saw no major changes in the last nine months. After purchasing the shares, the subsidiary of Luka Koper d.d. joined the top ten shareholders; there were no other changes in major shareholders. As at 30.09.2013 they held in total 81.9-percent shares in equity of Intereuropa.

Table 11: Top ten shareholders of Intereuropa d.d. as of 30.9.2013 compared to 31.12.2012

	Shareholder	30.9.2013		31.12.2012		Index 13 /12
		No. of shares	share %	No. of shares	share %	
1.	SID banka d.d.	4,942,072	18.0	4,942,072	18.0	100
2.	NLB d.d.	4,770,601	17.4	4,770,601	17.4	100
3.	Gorenjska banka d.d., Kranj	3,068,990	11.2	3,068,990	11.2	100
4.	Raiffeisen banka d.d.	2,850,752	10.4	2,850,752	10.4	100
5.	SKB d.d.	2,254,980	8.2	2,254,980	8.2	100
6.	Luka Koper d.d.	1,344,783	4.9	1,960,513	7.1	69
7.	Nova KBM d.d.	1,185,292	4.3	1,185,292	4.3	100
8.	Banka Koper d.d.	753,703	2.7	753,703	2.7	100
9.	Kapitalska družba d.d.	719,797	2.6	719,797	2.6	100
10.	Luka Koper INPO d.o.o.	615,730	2.2	0	0.0	-

As at 30.9.2013, there were 5,403 shareholders entered in the Share Register, or one percent fewer shareholders than at the year-end 2012. The shareholdings of foreign investors rose by 0.2 percent and at the end of the reporting term, they held 0.8 percent.



** including shareholding of the company Luka Koper d.d. and its 100%-owned subsidiary Luka Koper INPO d.o.o.*

Figure 5: Ownership structure of Intereuropa d.d. as of 30.9.2013

Table 12: The largest holders of ordinary shares with voting rights of Intereuropa d.d. as of 30.9.2013 compared to 31.12.2012

	Shareholder	30.9.2013		31.12.2012		Index 13 /12
		No. of vot. rights	share %	No. of vot. rights	share %	
1.	Gorenjska banka d.d., Kranj	3,068,990	18.2	3,068,990	18.2	100
2.	Raiffeisen banka d.d.	2,850,752	16.9	2,850,752	17.0	100
3.	SKB d.d.	2,254,980	13.4	2,254,980	13.4	100
4.	Luka Koper d.d.	1,344,783	8.0	1,960,513	11.6	69
5.	Banka Koper d.d.	753,703	4.5	753,703	4.5	100
6.	Kapitalska družba d.d.	719,797	4.3	719,797	4.3	100
7.	Luka Koper INPO d.o.o.	615,730	3.7	0	0.0	-
8.	Slovenska odškodnninska družba d.d.	474,926	2.8	474,926	2.8	100
9.	INFOND d.o.o. Infond Global mešani	300,401	1.8	313,391	1.9	96
10.	Zavarovalnica Triglav d.d.	213,640	1.3	213,640	1.3	100

SHARE OWNERSHIP BY THE MANAGEMENT AND SUPERVISORY BOARD MEMEBERS

The Management Board President Ernest Gortan, and Deputy President Tatjana Vošinek Pucer did not own any Intereuropa shares on 30.9.2013.

Table 13: Shares held by Supervisory Board members, as of 30.9.2013

Supervisory Board	No. of shares	share in %
Nevija Pečar, deputy president of Supervisory Board	4,185	0.053
mag. Maša Čertalič, member of Supervisory Board	99	0.001

TREASURY SHARES

As of 30.9.2013, the company Intereuropa d.d. held 18,135 treasury shares (IEKG) representing 0.0660 percent of all shares. The percentage of treasury shares has not changed since 31.12.2012.

AUTHORISED CAPITAL

In accordance with the Statute of Intereuropa d.d. the Managing Board is authorized - in five years' time after this amendment to the Statute is registered in the Court Register of Companies, without having to issue a separate Resolution by the General Meeting but subject to the consent by the Supervisory Board - to increase the share capital by issuing new shares for contributions up to the amount of one half of the share capital existing on the day of adopting the Resolution amending the Statute in the 22nd General Meeting, which represents a nominal amount of € 16,488,092.56 (the authorized capital). As of 30.9.2013, the company has got authorized and unused capital in total amount of € 16,488,092.56.

DIVIDEND

Intereuropa d.d. does not plan to pay any dividend in the year 2013.

INFORMING THE SHAREHOLDERS

The communication strategy of the company is based on the principle of transparent communication providing equal and timely information of all stakeholders. Shareholders have the decisive influence on strategic business decisions and directions, therefore we see a regular and open communication with existing and potential shareholders as the right way to strengthen the successful operation of Intereuropa.
In our communication with the shareholders are used:

→ Regular General Meetings of Shareholders,
→ Presentations of the Company in conference for investors,
→ Informing the media on business results and other price sensitive information,
→ Regular communication via by the Stock Exchange (SEO-net) electronic system,
→ Regular communication with financial media,
→ Website,
→ E-news.

Our shareholders can e-mail their remarks and proposals to us at: info@intereuropa.si.

2. PERFORMANCE OF THE COMPANY INTEREUROPA d.d.

Tables 14 and 15: Operations of Intereuropa d.d. in the period January - September 2013, in thousand €

Item/Index	Jan - Sep 2013	Jan - Sep Plan 2013	Jan - Sep 2012	Index 2013/plan	Index 2013/2012
Sales revenue	68,836	73,325	82,295	94	84
Land transport	34,995	34,168	42,065	102	83
Logistic solutions	7,892	8,340	10,449	95	76
Intercontinental transport	22.388	27,429	25,986	82	86
Other services	3,560	3,388	3,796	105	94
EBITDA*	6,387	6,541	9,576	98	67
Operating profit or loss	3,227	3,362	6,099	96	53
Financing profit or loss	-1,465	-1,827	-1,344	-	-
Net profit ot loss	3,258	1,452	3,193	224	102
EBIT margin in %	4.7%	4.6%	7.4%	102	63
Sales revenue per employee/month	11.290	11.936	12.398	95	91
Value added per employee/month	3.119	3.127	3.540	100	88

** EBITDA: Earnings Before Interest, Taxes, Depreciation, Amortisation and revaluation operating expenses for intangible and tangible fixed assets*

Item/Index	30.9. 2013	Plan 31.12.2013	31.12. 2012	Index 2013/plan	Index 2013/2012
Balance sheet total*	245,469	243,897	244,758	101	100
Equity*	102,881	108,986	100,887	94	102
Net debt**	89,245	89,886	94,397	99	95
Short-term assets/ Short-term liabilities *	1.81	1.97	1.81	92	100
Net Return on Equity (yearly level)***	4.05%	1.22%	4.18%	333	97

** as of the last day of the reporting period*
*** financial liabilities – loans and deposits given - cash*
**** average equity (capital) of the report. period*

Operating Profit or Loss, and EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortisation)

→ The presented Operating Profit or Loss is behind that of the year ago, which is primarily due to declining sales volume and falling margins. Despite streamlining of indirect costs, the operating profit or loss was also below the planned levels.

Financing Profit or Loss

→ The Financing profit or loss for the reporting period is negative. Interest expenses had the most relevant impact thereon. When compared to the preceding year, the lower income from participation in profit of controlled companies had the strongest impact on the result achieved.

Net profit / loss

→ The net profit or loss is decreased by the corporate income tax and increased by deferred tax assets (mostly arising from the tax losses, due to changed taxation laws).

Structure of Statement of Financial Position

→ The current ratio has slightly decreased in the reporting nine month's term, below the first half-year's level, and so has the share of capital in the sources of finance.

ACCOUNTING REPORT

The unaudited financial statements of the Parent Company and the consolidated financial statements for the Group are prepared in accordance with the law and the International Financial Reporting Standards (IFRS) as adopted by the European Union.

The same accounting guidelines were applied in the consolidated financial statements as in those of the Parent Company, as indicated in the Accounting Report for the financial year 2012. The management also reviewed the estimations, audits and presumptions and assessed that these remained unchanged in comparison with the preceding year.

We undertook a reclassification of items from the comparable period of the consolidated and the non-consolidated Income Statement.

Table 16: Reclassification of Profit or loss statement data in comparable period for Intereuropa Group

in 1000 €	January - September 2012 published data	Reclassification	January - September 2012 after reclassification
Sales revenues	142,242	0	142,242
Other operating revenues	2,884	775	3,660
Costs of material and services	-91,624	3,980	-95,604
Labour costs	-25,875	0	-25,875
Write-downs in value	-7,064	1,078	-8,143
Other operating expenses	-6,526	-4,032	-2,494
Operating profit/loss	**14,037**	**251**	**13,786**
Financial income	4,359	-775	3,584
Financial expenses	-7,832	1,026	-6,806
Result recognized according to equity method	32	0	32
Profit/loss from regular operations	**10,596**	**0**	**10,596**

The modality of re-classification of items in the Income Statement is as follows:

→ The revenues from the elimination (reversal) of allowances for receivables and collected written-off receivables and written-off debts (€ 775 thousand) were transferred from the item Financial Revenues to the Other Operating Revenues item;

→ The cost of materials (€ 3,980 thousand) was transferred from the item Other Operating Expenses to the item Cost of Services and Materials,

→ Operating expenses from revaluation of the item Property, Plant and Equipment (€ 52 thousand) were transferred from the item Other Operating Expenses to Write-offs,

→ Expenses for the allowances for, and write-offs of receivables (€ 1,026 thousand) were transferred from Financial Expenses to the item Write-offs.

Table 17: Reclassification of Profit or loss statement data in comparable period for Parent company Intereuropa d.d.

in 1000 €	January - September 2012 published data	Reclassification	January - September 2012 after reclassification
Sales revenues	82,295	0	82,295
Other operating revenues	749	241	990
Costs of material and services	-56,954	1,361	-58,315
Labour costs	-13,920	0	-13,920
Write-downs in value	-3,477	510	-3,987
Other operating expenses	-2,324	-1,361	-964
Operating profit/loss	**6,369**	**269**	**6,099**
Financial income	5,185	-241	4,945
Financial expenses	-6,799	-510	-6,289
Profit/loss from regular operations	**4,755**	**0**	**4,755**

The modality of re-classification of items in the Income Statement is as follows:

- → The revenues from the elimination (reversal) of allowances for receivables and collected written-off receivables and written-off debts (€ 241 thousand) were transferred from the item Financial Revenues to the Other Operating Revenues item;
- → The cost of materials (€ 1,361 thousand) was transferred from the item Other Operating Expenses to the item Cost of Services and Materials,
- → Expenses for the allowances for, and write-offs of receivables (€ 510 thousand) were transferred from Financial Expenses to the item Write-offs.

In the given term, the subsidiary Intereuropa Transport d.o.o. was in liquidation proceedings, and for the subsidiary Intereuropa Transport & Spedition Gmbh, Troisdorf, the closing liquidation balance sheet was confirmed and the remaining capital appropriated last year, and the company was finally deleted from the Register of Companies in June 2013. Capital increase was implemented in the Ukrainian subsidiary TOV Intereuropa-Ukraina, Kiev. Before the end of the financial year 2012 the Russian subsidiary was sold, inclusive of the land, loans and interest receivables of the Parent Company due from the disposed subsidiary; therefore the information on the reporting period does not comprise these data.

STATEMENT OF THE MEMBERS OF THE MANAGEMENT

The Management Board hereby confirms that according to its best knowledge and conscience, the financial report of the company Intereuropa, Global Logistics Service Ltd. Co., and of the Intereuropa Group has been compiled in accordance with the applicable financial reporting framework and is a true and fair view of the assets and liabilities, the financial position and the profit or loss statement of the company Intereuropa, Global Logistics Service Ltd., and of other companies included in the consolidation. The business report includes a fair view of the information on the material transactions with related parties and has been drawn up in accordance with the relevant accounting standard.

INTEREUROPA d.d.
The Management Board

1. FINANCIAL REPORT FOR INTEREUROPA GROUP

1.1. Underlying financial statements of the Intereuropa Group

CONSOLIDATED INCOME STATEMENT FOR INTEREUROPA GROUP
from 1.1.2013 to 30.9.2013

in 1000 €	January – September 2013	January – September 2012
Sales revenues	**121,835**	**142,242**
Other operating revenues	2,732	3,660
Costs of material and services	-87,805	-95,604
Labour costs	-20,988	-25,875
Write-downs in value	-7,819	-8,143
Other operating expenses	-1,331	-2,494
Operating profit/loss	**6,624**	**13,786**
Financial income	665	3,584
Financial expenses	-3,144	-6,806
Profit/loss from financial operations	**-2,479**	**-3,222**
Result recognized according to equity method	28	32
Profit/loss from regular operations	**4,173**	**10,596**
Corporate income tax (with deferred tax)	823	-3,417
Net profit /loss for the period	**4,996**	**7,179**
Net profit or loss / non-controlling interest	244	414
Net profit or loss / controlling interest	4,753	6,765
Basic and diluted earnings per ordinary share (in €)	0.28	0.86

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR INTEREUROPA GROUP from 1.1.2013 to 30.9.2013

in 1000 €	January – September 2013	January – September 2012
Net profit or loss	**4,996**	**7,179**
Other Comprehensive Income	**-1,712**	**2,440**
Deferred tax in revaluation surplus of land	-1,269	3,186
Change in fair value of financial assets available for sale	10	75
Deferred tax in revaluation surplus of financial assets for sale	0	-22
Retained earnings from land revaluation (at sale of land)	48	0
Current tax from retained earnings	-4	0
Other changes in retained earnings	-1	-4
Exchange rate translation differencies	-496	-795
Comprehensive income total	**3,284**	**9,619**
Comprehensive income total - non-controlling part	224	188
Comprehensive income total - controlling part	3,012	9,431

CONSOLIDATED STATEMENT OF FINANCIAL POSITION FOR INTEREUROPA GROUP as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
ASSETS		
Tangible fixed assets	230,439	234,727
Investment property	6,405	6,585
Intangible assets	7,100	7,513
Other non-current operating assets	212	317
Deferred tax assets	16,455	14,775
Long-term loans given and deposits	91	54
Investment in a jointly controlled company	129	135
Other financial investments	3,117	3,106
TOTAL NON-CURRENT ASSETS	**263,948**	**267,212**
Available-for-sale assets	0	0
Inventories	237	143
Short-term loans given, deposits and cerificates of deposits	10,904	10,779
Short-term operating receivables	34,130	35,630
Short-term income tax receivables	279	815
Cash and cash equivalents	12,131	8,390
TOTAL CURRENT ASSETS	**57,681**	**55,757**
TOTAL ASSETS	**321,629**	**322,969**
EQUITY		
Equity - controlling interest	**148,372**	**145,361**
Share capital	27,489	27,489
Equity reserves	18,455	18,455
Revenue reserves	2,840	2,804
Revaluation surplus	69,871	71,176
Translation exchange differencies	-6,816	-6,339
Transferred net profit/loss	31,780	38,955
Net profit/loss	4,753	-7,179
Equity - non-controlling interest	**9,451**	**9,532**
TOTAL EQUITY	**157,823**	**154,893**
LIABILITIES		
Provisions and long-term deferred revenue	5,654	7,034
Long-term borrowings and financial leases	106,780	111,663
Other long-term financial liabilities	0	0
Long-term operating liabilities	414	434
Deferred tax liabilities	14,468	13,216
TOTAL NON-CURRENT LIABILITIES	**127,316**	**132,347**
Short-term borrowings and financial leases	7,959	5,975
Other short-term financial liabilities	788	1,706
Short-term operating liabilities	27,340	27,904
Short-term income tax liabilities	403	144
TOTAL CURRENT LIABILITIES	**36,490**	**35,729**
TOTAL LIABILITIES	**163,806**	**168,076**
TOTAL CAPITAL AND LIABILITIES	**321,629**	**322,969**

CONSOLIDATED STATEMENT OF CASH FLOWS FOR INTEREUROPA GROUP from 1.1.2013 to 30.9.2013

in 1000 €	January – September 2013	January – September 2012
Cash flows from operating activities		
Net profit/loss for the period	**4,996**	**7,179**
Adjustments for:		
- Depreciation	5,525	7,064
- Impairment and writedowns of tangible fixed assets and intangible assets	2	0
- Revaluation operating revenues from disposal of tangible fixed assets and investment property	-457	-1,291
- Revaluation operating expenses from disposal of tangible fixed assets and investment property	9	52
- Impairment of receivables	2,284	1,027
- Non-monetary expenses	35	101
- Non-monetary revenues	-247	-432
- Financial revenues	-665	-3,584
- Recognized result of jointly controlled company according to equity method	-28	-32
- Financial expenses	3,144	6,806
- Income tax (incl. deferred tax)	-823	3,417
Operating profit before changes in net working capital and taxes	**13,774**	**20,307**
Changes in net working capital and provisions		
Changes in receivables	-535	3,757
Changes in inventories	-94	-7
Changes in operating liabilities	-354	-4,381
Changes in provisions and long-term deferred revenue	-1,238	-269
Corporate income tax payed	-56	-1,003
Cash from operating activities	**11,497**	**18,404**
Cash flows from investing activities		
Interest income	649	858
Dividens and shares in profit received	38	1
Inflows from disposal of tangible fixed assets	325	4,335
Inflows from long-term deposits given	9	20
Outflows for acquisition of tangible fixed assets	-1,418	-1,039
Outflows for acquisitions of intangible assets	-78	-119
Outflows for long-term deposits given	-50	-61
Outflows from increase of short-term loans given	-22	-63
Outflows from increase of short-term deposits and cerificates of deposits given	-101	-1,605
Outflows from settlement of derivative financial instruments	0	-1,342
Cash from investing activities	**-648**	**985**

Cash flows from financing activities		
Inflows from long-term borrowings received and financial leasing	701	0
Paid interest	-3,040	-6,936
Outflows from repayment of long-term borrowings	-2,679	-3,093
Outflows from decrease of short-term borrowings	-865	-12,076
Outflows from decrease of other short-term financial liabilities	-949	0
Paid dividend	-273	-136
Cash from financing activities	**-7,105**	**-22,241**
Cash and cash equivalents at beginning of period	**8,390**	**17,651**
Exchange rate differences from cash	-3	-20
Net increase/decrease in cash	**3,741**	**-2,872**
Cash and cash equivalents at end of period	**12,131**	**14,779**

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR INTEREUROPA GROUP
from 1.1.2013 to 30.9.2013

in 1000 €	Share capital	Equity reserves	REVENUE RESERVES				Revaluation surplus	Translation exchange differencies	RETAINED EARNINGS		Equity - controlling interest	Equity - non-controlling interest	Total equity
			Legal reserves	Reserves for treasury shares	Treasury shares (deductible)	Statutory reserves			Transferred net profit/loss	Net profit/loss for the year			
Opening balance as at 1.1.2013	**27,489**	**18,455**	**2,601**	**180**	**-180**	**203**	**71,176**	**-6,339**	**38,955**	**-7,179**	**145,361**	**9,532**	**154,893**
Total comprehensive income	**0**	**0**	**0**	**0**	**0**	**0**	**-1,305**	**-477**	**41**	**4,753**	**3,012**	**224**	**3,236**
Net profit/loss	0	0	0	0	0	0	0	0	0	4,753	**4,753**	243	**4,996**
Other comprehensive income	0	0	0	0	0	0	-1,305	-477	41	0	**-1,741**	-19	**-1,760**
Transactions with owners													
Transfer of net profit/loss for the previous year to transferred retained earnings	0	0	0	0	0	0	0	0	-7,179	7,179	**0**	0	**0**
Payment of dividends or profit participations	0	0	0	0	0	0	0	0	0	0	**0**	-305	**-305**
Transfer of retained earnings to reserves	0	0	28	0	0	9	0	0	-37	0	**0**	0	**0**
Transfer between Reserves items	0	0	53	0	0	-53	0	0	0	0	**0**	0	**0**
Closing balance as at 30.9.2013	**27,489**	**18,455**	**2,682**	**180**	**-180**	**158**	**69,871**	**-6,816**	**31,780**	**4,753**	**148,372**	**9,451**	**157,823**

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR INTEREUROPA GROUP from 1.1.2012 to 30.9.2012

in 1000 €	Share capital	Equity reserves	REVENUE RESERVES				Revaluation surplus	Translation exchange differencies	RETAINED EARNINGS		Equity - controlling interest	Equity - non-controlling interest	Total equity
			Legal reserves	Reserves for treasury shares	Treasury shares (deductible)	Statutory reserves			Transferred net profit/loss	Net profit/loss for the year			
Opening balance as at 1.1.2012	**32,976**	**0**	**2,396**	**180**	**-180**	**9**	**67,905**	**-11,346**	**41,393**	**-2,036**	**131,296**	**9,692**	**140,988**
Total comprehensive income	**0**	**0**	**0**	**0**	**0**	**0**	**3,239**	**-570**	**-3**	**6,765**	**9,431**	**188**	**9,619**
Net profit/loss	0	0	0	0	0	0	0	0	0	6,765	6,765	414	7,179
Other comprehensive income	0	0	0	0	0	0	3,239	-570	-3	0	2,666	-226	2,440
Transactions with owners													
Transfer of net profit/loss for the previous year to transferred retained earnings	0	0	0	0	0	0	0	0	-2,036	2,036	0	0	0
Payment of dividends or profit participations	0	0	0	0	0	0	0	0	0	0	0	-358	-358
Transfer of retained earnings to reserves	0	0	399	0	0	0	0	0	-399	0	0	0	0
Closing balance as at 30.9.2012	**32,976**	**0**	**2,795**	**180**	**-180**	**9**	**71,144**	**-11,916**	**38,955**	**6,765**	**140,728**	**9,522**	**150,250**

1.1. Notes to Financial Statements of the Intereuropa Group

a) Notes to the CONSOLIDATED INCOME STATEMENT

Sales revenues amounting to € 121,835 thousand represent the revenues arising from the services supplied.

The Company also realized **other operating revenues**, amounting to € 2,732 thousand, mainly standing for the proceeds from damages received from the settlement of customs duty on account of an incomplete transit procedure under the Decision by the Customs Administration of the Republic of Slovenia (amounting to € 1,073 thousand), for which the provisions made last year were used. The Group estimates that the collection of said compensation for damages be aggravated, therefore we impaired this account receivable in full amount (the impairment is presented under the Write-Offs). Revenues from the elimination (reversal) of allowances for, and from collected written-off receivables came to €437 thousand arising from the debt write-offs in the amount of € 68 thousand. The amount of reversal of provisions in favour of operating revenues is € 157 thousand, and the revaluation operating expenses from the disposal of fixed assets and investment properties come to € 457 thousand. The Group received state grants for project cofinancing in the amount of € 209 thousand.

Costs of material and services

Table 18: Costs of material and services of the Intereuropa group in the period January – September 2013

in 1000 €	January – September 2013	January – September 2012
Cost of material	3,010	3,980
Cost of services	84,795	91,624
Direct costs	76,165	78,881
Telephone costs	425	588
Mainteinence costs	1,795	2,600
Insurance premiums	657	948
Traning and education costs	30	36
Other costs of services	5,723	8,571
Total	**87,805**	**95,604**

Labour costs

Table 19: Labour cost of the Intereuropa group in the period January – September 2013

in 1000 €	January – September 2013	January – September 2012
Wages and salaries	15,093	18,917
Pension insurance costs	1,329	2,240
Other social security costs	2,103	1,779
Other labour costs:	2,463	2,938
holiday allowance	567	706
transport and meals	1,706	1,890
other labour costs	190	343
Total	**20,988**	**25,875**

Write-offs

Table 20: Write-offs of the Intereuropa group in the period January – September 2013

in 1000 €	January – September 2013	January – September 2012
Amortisation of intangible assets	462	511
Depreciation of property, plant and equipment and investment properties	5,063	6,553
Revaluatory operating expenses of intangible and tangible fixed assets	11	52
Expenses from revaluation adjustments (impairments) and written-off receivables	2,284	1,027
Total	**7,819**	**8,143**

Other Operating Expenses amount to € 1,331 thousand. The prevailing part of this item relates to land-use fees and similar expenses (€ 848 thousand).

The effect of Financial Revenues and Expenses on the Profit or Loss

Table 21: The effect of financial revenues and expenses on the profit or loss of the Intereuropa group in the period January – September 2013

in 1000 €	January – September 2013	January – September 2012
Interest income	620	771
Dividend income and participation in profit of others	4	1
Profit from disposal of financial investments	13	0
Net exchange rate differences	28	2,812
Total financial income	**665**	**3,584**
Interest expenses	-3,131	-6,231
Financial expenses from impairments and written-off financial investments	-13	-1
Expenses from derivative financial instruments	0	-574
Total financial expenses	**-3,144**	**-6,806**
Profit/loss from financing activities	**-2,479**	**-3,222**

The lower items of the Foreign Exchange Differences and Interest Expenses contributed to a less negative Financing Result.

The Group achieved the **Operating Profit or Loss from ordinary activities** in the amount of € 4.173 thousand, which is being decreased by the tax assessed at € 815 thousand and by the non-deductible tax withheld € 36 thousand, and increased by the revenues from deferred tax assets €1,674 thousand primarily arising from the recalculation of deferred tax assets of the Parent Company from the 15-percent tax rate to 17 percent (the total effect of tax comes to € 823 thousand and increases the operating result).

The **Net Profit** achieved in the reporting term amounted to € 4,996 thousand, thereof the amount of € 4,753 thousand for the **controlling part,** and € 243 thousand for the **controlled part**.

b) Notes to the CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Tangible fixed assets

Table 22: Tangible fixed assets of the Intereuropa group as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
Land and buildings	225,056	228,768
a) Land	117,599	117,863
b) Buildings	107,457	110,905
Other property, plant and equipment	4,873	5,501
Tangible fixed assets under construction	511	459
Total	**230,439**	**234,727**

Intangible assets

Table 23: Intangible assets of the Intereuropa group as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
Long-term title rights	2,058	2,331
Goodwill	1,275	1,275
Long-term deferred development costs	3,767	3,906
Total	**7,100**	**7,513**

Loans given, deposits and certificates of deposit

Table 24: Loans given, deposits and certificates of deposit of the Intereuropa group as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
Long-term loans given and deposits	**91**	**54**
- loans given	24	28
- deposits	67	26
Short-term loans given, deposits and certificates of deposit	**10,904**	**10,779**
- loans given	139	114
- deposits and certificates of deposit	10,766	10,665
Total	**10,995**	**10,833**

Other financial investments in the amount of € 3,117 thousand relate to the item "Financial assets available for sale".

Short-term operating receivables

Table 25: Short-term operating receivables of the Intereuropa group as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
Short-term operating receivables from buyers	31,641	33,022
Short-term operating receivables from others	2,489	2,608
Total short-term operating receivables	**34,130**	**35,630**

Equity

The equity of the Group amounts to € 157,823 thousand. Compared with the same reporting date last year, the value stated for Equity was higher by € 2,930 thousand and represents 49 percent of the liabilities to sources of funding.

Provisions and long-term deferred revenue

Table 26: Provisions and long-term deferred revenue of the Intereuropa group as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
Provisions for terminal bonus payments on retirement	1,150	1,192
Provisions on litigations	119	241
Other provisions	4,160	5,480
Long-term deferred income	225	121
Total provisions and long-term deferred revenue	**5,654**	**7,034**

The **long-term loans received and financial leases** amounted to € 106,780 thousand. This item was increased in the reporting period by € 701 thousand on account of financial leases and decreased by € 5,526 thousand due to transfer to the short-term portion of loans and financial leases, and by € 4,722 thousand due to foreign exchange differences.

The short-term loans received and financial leases amounted to € 7,959 thousand. As of the reporting date, all the liabilities due by the Group under the loan agreements were settled.

Other long-term and short-term financial liabilities

Table 27: Other long-term and short-term financial liabilities of the Intereuropa group as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
Liabilities for dividends and other participations	472	439
Other short-term financial liabilities	317	1,266
Total other short-term financial liabilities	**788**	**1,706**

Other short-term financial liabilities arise from the early termination of the derivative financial instrument of cross-currency swap with currency option in the year 2012. At the time of termination of the derivative, the unsettled liabilities were recognized as Other Short-Term Financial Liabilities that as of the Balance Sheet Date amounted to € 317 thousand.

Short-term operating liabilities

Table 28: Short-term operating liabilities of the Intereuropa group as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
Short-term operating liabilities to suppliers	21,275	21,336
Short-term operating liabilities from advances	2,351	1,458
Other short-term operating liabilities	3,713	5,110
Total short-term operating liabilities	**27,340**	**27,904**

Contingent liabilities

Table 29: Contingent liabilities of the Intereuropa group as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
Arising from bank guarantees and guaratees given	12,342	11,172
Arising from legal proceedings	2,645	2,023
From D.S.U., družba za svetovanje in upravljanje	250	250
Other contingent liabilities	206	206
Total contingent liabilities	**15,442**	**13,651**

INFORMATION ACCORDING TO BUSINESS SEGMENTS FOR JANUARY - SEPTEMBER 2013

Table 30: Business segments of the Intereuropa Group in the period January – September 2013

in 1000 €	Slovenia		Croatia		Bosnia & Herzegovina		Serbia		Montenegro	
	Jan-Sep 2013	Jan-Sep 2012	Jan-Sep 2013	Jan-Sep 2012	Jan-Sep 2013	Jan-Sep 2012	Jan-Sep 2013	Jan-Sep 2012	Jan-Sep 2013	Jan-Sep 2012
Revenues from external customers	67,273	80,253	21,549	23,621	4,255	4,506	2,492	2,610	3,759	3,990
Revenues from business with other segments	2,223	3,347	255	485	310	350	496	519	117	61
Total revenues	69,496	83,600	21,803	24,106	4,565	4,856	2,988	3,128	3,876	4,051
Depreciation	3,154	3,483	1,315	1,469	286	300	180	182	434	453
Operating profit or loss	3,337	5,825	1,567	2,507	324	310	367	392	362	1,266
Revenues from interest rates	501	3,016	91	155	0	2	10	18	109	82
Expenses from interest rates	2,780	5,768	147	277	32	58	152	184	0	0
Net profit or loss from ordinary activities	1,903	4,458	1,540	2,426	292	254	188	-36	472	1,348
Corporate income tax	-1,473	1,582	418	543	29	26	23	-1	71	123
Assets	247,421	302,773	67,006	72,201	17,060	17,352	10,253	10,175	22,510	24,322
Tangible fixed assets under construction	19	101	87	89	52	66	19	9	330	293
Long-term assets	204,927	239,723	58,159	60,618	15,740	16,090	9,247	9,148	18,597	19,053
Operating liabilities	36,496	33,857	6,812	9,620	1,666	1,759	1,297	1,493	955	1,143
Financial liabilities	108,370	178,163	5,209	7,538	504	789	2,325	2,502	397	1,266
Investment in jointly controlled entities	75	75	0	0	0	0	0	0	0	0
Revenues from investment in jointly controlled entities	34	35	0	0	0	0	0	0	0	0

in 1000 €	Ukraine		Russia		Others		Total		Adjustments*		Group	
	Jan-Sep 2013	Jan-Sep 2012	Jan-Sep 2013	Jan-Sep 2012	Jan-Sep 2013	Jan-Sep 2012	Jan-Sep 2013	Jan-Sep 2012	Jan-Sep 2013	Jan-Sep 2012	Jan-Sep 2013	Jan-Sep 2012
Revenues from external customers	17,973	12,430	0	12,082	4,524	2,751	121,825	142,242	10	0	121,835	142,242
Revenues from business with other segments	0	58	0	1	454	382	3,855	5,202	-3,855	-5,202	0	0
Total revenues	17,973	12,487	0	12,083	4,979	3,134	125,680	147,444	-3,846	-5,202	121,835	142,242
Depreciation	112	112	0	1,004	42	61	5,525	7,064	0	0	5,525	7,064
Operating profit or loss	600	268	0	3,245	85	59	6,642	13,871	-18	-85	6,624	13,786
Revenues from interest rates	11	2	0	45	3	1	725	3,320	-105	-2,549	620	771
Expenses from interest rates	125	140	0	2,353	1	-0	3,236	8,780	-105	-2,549	3,131	6,231
Net profit or loss from ordinary activities	497	173	0	4,039	88	59	4,980	12,721	-807	-2,125	4,173	10,596
Corporate income tax	102	49	0	1,090	6	4	-823	3,417	0	0	-823	3,417
Assets	5,238	6,251	0	57,371	3,132	2,750	372,621	493,195	-50,992	-101,799	321,629	391,395
Tangible fixed assets under construction	4	4	0	4,790	0	0	511	5,352	0	0	511	5,352
Long-term assets	3,571	4,344	0	53,938	1,144	1,163	311,384	404,077	-47,436	-79,503	263,948	324,574
Operating liabilities	1,545	1,672	0	26,085	982	700	49,753	76,328	-1,474	-22,190	48,279	54,137
Financial liabilities	2,163	2,655	0	45,047	35	0	119,002	237,959	-3,475	-50,951	115,527	187,008
Investment in jointly controlled entities	0	0	0	0	0	0	75	75	54	58	129	133
Revenues from investment in jointly controlled entities	0	0	0	0	0	0	34	35	-6	-3	28	32

** All adjustments are subject to consolidation procedures.*

2. FINANCIAL REPORT FOR THE PARENT COMPANY INTEREUROPA d.d

2.1. Underlying financial statements of the parent company Intereuropa d.d.

INCOME STATEMENT OF INTEREUROPA d.d.
from 1.1.2013 to 30.9.2013

in 1000 €	January – September 2013	January – September 2012
Sales revenues	**68,836**	**82,295**
Other operating revenues	1,620	990
Costs of material and services	-48,908	-58,315
Labour costs	-12,632	-13,920
Write-downs in value	-4,756	-3,987
Other operating expenses	-933	-964
Operating profit/loss	**3,227**	**6,099**
Financial income	1,329	4,945
Financial expenses	-2,794	-6,289
Profit/loss from financial operations	**-1,465**	**-1,344**
Profit/loss from regular operations	**1,762**	**4,755**
Corporate income tax (with deferred tax)	1,496	-1,562
Net profit /loss for the period	**3,258**	**3,193**
Basic and diluted earnings per ordinary share (in €)	0.19	0.40

STATEMENT OF COMPREHENSIVE INCOME FOR INTEREUROPA d.d.
from 1.1.2013 to 30.9.2013

in 1000 €	January – September 2013	January – September 2012
Net profit or loss	**3,258**	**3,193**
Other Comprehensive Income	**-1,264**	**3,238**
Deferred tax in revaluation surplus of land	-1,274	3,186
Revaluation of financial investments available for sale to fair value	10	74
Deferred tax in revaluation surplus of financial assets for sale	0	-22
Comprehensive income total	**1,994**	**6,431**

STATEMENT OF FINANCIAL POSITION FOR INTEREUROPA d.d.
as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
ASSETS		
Tangible fixed assets	126,453	128,804
Investment property	5,359	5,516
Intangible assets	5,747	6,092
Other non-current operating assets	208	312
Deferred tax assets	16,375	14,639
Long-term financial investment excl. loans given and deposits	50,710	50,650
Long-term loans given and deposits	56	7
TOTAL NON-CURRENT ASSETS	**204,908**	**206,020**
Inventories	31	33
Short-term financial investment excl. loans given, deposits and certificates of deposits	250	250
Short-term loans given, deposits and certificates of deposits	11,174	11,620
Short-term operating receivables	22,380	23,209
Short-term income tax receivables	195	177
Cash and cash equivalents	6,531	3,449
TOTAL CURRENT ASSETS	**40,561**	**38,738**
TOTAL ASSETS	**245,469**	**244,758**
EQUITY		
Share capital	27,489	27,489
Equity reserves	18,455	18,455
Revenue reserves	875	875
Revaluation surplus	52,804	54,068
Net profit/loss	3,258	0
TOTAL EQUITY	**102,881**	**100,887**
LIABILITIES		
Provisions and long-term deferred revenue	5,187	6,251
Long-term borrowings and financial leases	103,793	106,279
Long-term operating liabilities	414	414
Deferred tax liabilities	10,832	9,558
TOTAL NON-CURRENT LIABILITIES	**120,226**	**122,502**
Short-term borrowings and financial leases	2,822	1,853
Other short-term financial liabilities	391	1,341
Short term operating liabilities	18,946	18,175
Short-term liabilities for income tax	203	0
TOTAL CURRENT LIABILITIES	**22,362**	**21,369**
TOTAL LIABILITIES	**142,588**	**143,871**

STATEMENT OF CASH FLOWS FOR INTEREUROPA d.d.
from 1.1.2013 to 30.9.2013

in 1000 €	January – September 2013	January – September 2012
Cash flows from operating activities		
Net profit/loss for the period	**3,258**	**3,193**
Adjustments for:		
- Depreciation	3,150	3,477
- Impairment and writedowns of tangible fixed assets and Intangible assets	2	0
- Revaluation operating revenues from disposal of tangible fixed assets and investment property	-23	-306
- Revaluation operating expenses from disposal of tangible fixed assets	9	0
- Impairment of receivables	1,596	509
- Other non-monetary expenses	6	86
- Non-monetary revenues	-173	-418
- Financial revenues	-1,329	-4,945
- Financial expenses	2,794	6,289
- Income tax (deferred tax incl.)	-1,496	1,562
Operating profit before changes in net working capital and taxes	**7,793**	**9,447**
Changes in net working capital and provisions		
Changes in receivables	-462	4,355
Changes in operating liabilities	634	-3,594
Changes in provisions	-894	-216
Corporate income tax payed	-55	-44
Cash from operating activities	**7,018**	**9,950**
Cash flows from investing activities		
Interest income	435	709
Dividend income and participations in profit	855	398
Inflows from disposal of tangible fixed assets	42	417
Inflows from long-term loans given	485	4,922
Inflows from decrease of short-term loans given	0	1,021
Inflows from decrease of short-term deposits and certificates of deposits	50	0
Outflows for acquisition of tangible fixed assets	-377	-263
Outflows for acquisitions of intangible assets	-77	-109
Outflows for long-term deposits given	-50	0
Outflows from increase of short-term loans given	-101	0
Outflows from increase of short-term deposits and certificates of deposits	0	-1,494
Outflows for capital increase in subsidiaries	-50	0
Outflows from acquisition of other financial investment	0	-250

Outflows from settlement of derivative financial instruments	0	-1,342
Cash from investing activities	**1,212**	**4,009**
Cash flows from financing activities		
Paid interest	-2,681	-6,383
Outflows from repayment of long-term borrowings	-1,518	-527
Outflows from decrease of short-term borrowings	0	-8,673
Outflows from decrease of other short-term financial liabilities	-949	0
Cash from financing activities	**-5,148**	**-15,583**
Cash and cash equivalents at beginning of period	**3,449**	**9,371**
Net increase/decrease in cash from regular operations	**3,082**	**-1,624**
Cash and cash equivalents at end of period	**6,531**	**7,747**

STATEMENT OF CHANGES IN EQUITY FOR INTEREUROPA d.d.
from 1.1.2013 to 30.9.2013

in 1000 €	Share capital	Equity reserves	REVENUE RESERVES			Revaluation surplus	ZADRŽANI DOBIČEK		Total equity
			Legal reserves	Reserves for treasury shares	Treasury shares (deductible)		Transferred net profit/loss	Net profit/loss for the year	
Opening balance as at 1.1.2013	**27,489**	**18,455**	**875**	**180**	**-180**	**54,068**	**0**	**0**	**100,887**
Total comprehensive income	**0**	**0**	**0**		**0**	**-1,264**	**0**	**3,258**	**1,994**
Net profit/loss	0	0	0	0	0	0	0	3,258	3,258
Other comprehensive income	0	0	0	0	0	-1,264	0	0	-1,264
Closing balance as at 30.9.2013	**27,489**	**18,455**	**875**	**180**	**-180**	**52,804**	**0**	**3,258**	**102,881**

STATEMENT OF CHANGES IN EQUITY FOR INTEREUROPA d.d.
from 1.1.2012 to 30.9.2012

in 1000 €	Share capital	Equity reserves	REVENUE RESERVES			Revaluation surplus	ZADRŽANI DOBIČEK		Total equity
			Legal reserves	Reserves for treasury shares	Treasury shares (deductible)		Transferred net profit/loss	Net profit/loss for the year	
Opening balance as at 1.1.2012	**32,976**	**0**	**876**	**180**	**-180**	**50,793**	**0**	**0**	**84,645**
Total comprehensive income	**0**	**0**	**0**	**0**	**0**	**3,238**	**0**	**3,193**	**6,431**
Net profit/loss	0	0	0	0	0	0	0	3,193	3,193
Other comprehensive income	0	0	0	0	0	3,238	0	0	3,238
Closing balance as at 30.9.2012	**32,976**	**0**	**876**	**180**	**-180**	**54,031**	**0**	**3,193**	**91,076**

2.1. Notes to Financial Statements of the Parent Company Intereuropa d.d.

a) Notes to the INCOME STATEMENT

Sales revenues amounting to € 68,836 thousand represent the revenues arising from the services supplied.
Other Operating Revenues mainly stand for the proceeds from damages received from the settlement of customs duty on account of an incomplete transit procedure under the Decision by the Customs Administration of the Republic of Slovenia (amounting to € 1,073 thousand), for which the provisions made last year were used. The Company estimates that the collection of said compensation for damages be aggravated, therefore this account receivable was impaired in full amount (the impairment is presented under the Write-Offs). In the reporting term we received € 209 thousand of state grants awarded for co-financing of projects, and achieved a revenue of € 167 thousand from elimination of allowances for and write-offs of receivables. The gains from the sale of the items of property, plant and equipment came to € 23 thousand, while the provision for the lawsuit in the amount of €70 thousand was reversed in favour of other operating revenues due the closure of the resp. procedure.

Costs of material and services

Table 31: Costs of material and services of the Intereuropa d.d. in the period January – September 2013

in 1000 €	January – September 2013	January – September 2012
Cost of material	1,233	1,360
Cost of services within the Group	1,394	1,795
Cost of services (excl. the Group)	46,281	55,160
Direct costs	42,232	49,593
Telephone costs	143	166
Mainteinence costs	1,174	1,292
Insurance premiums	377	505
Traning and education costs	17	25
Other costs of services	2,339	3,579
Total	**48,908**	**58,315**

Labour costs

Table 32: Labour cost of the company Intereuropa d.d. in the period January – September 2013

in 1000 €	January – September 2013	January – September 2012
Wages and salaries	9,065	9,959
Pension insurance costs	1,003	1,099
Other social security costs	657	723
Other labour costs:	1,907	2,138
holiday allowance	535	581
transport and meals	1,316	1,449
other labour costs	57	108
Total	**12,632**	**13,920**

Write-offs

Table 33: Write-offs of the company Intereuropa d.d. in the period January – September 2013

in 1000 €	January – September 2013	January – September 2012
Amortisation of intangible assets	393	427
Depreciation of property, plant and equipment and investment properties	2,757	3,049
Revaluatory operating expenses of intangible and tangible fixed assets	11	0
Expenses from revaluation adjustments (impairments) and written-off receivables	1,596	511
Total	**4,756**	**3,987**

Other operating expenses

Table 34: Other operating expenses of the company Intereuropa d.d. in the period January – September 2013

in 1000 €	January – September 2013	January – September 2012
City land tax and similar expenses	787	800
Other operating expenses	146	164
Total	**933**	**964**

The effect of Financial Revenues and Expenses on the Profit or Loss

Table 35: Other operating expenses of the company Intereuropa d.d. in the period January – September 2013

in 1000 €	January – September 2013	January – September 2012
Interest income from group members	104	2,549
Interest income from others	370	432
Income from intra-group participations	817	1,926
Income from stakes in jointly controlled company	34	35
Income from stakes to others	4	1
Net exchange rate differences	0	1
Total financial income	**1,329**	**4,945**
Interest expenses an other borrowing expenses	-2,780	-5,714
Expenses from disposal of financial investments	0	-1
Expenses from impairments and written-off financial investments in stakes and shares	0	-1
Expenses from impairments and written-off other financial investments	-13	0
Expenses from derivative financial instruments	0	-573
Net exchange rate differences	-2	0
Total financial expenses	**-2,794**	**-6,289**
Profit/loss from financing activities	**-1,465**	**-1,344**

Financial revenues, as well as **Financial expenses** were lower than in the comparable term last year, the Financing profit or loss came to € -1,465 thousand.

The achieved **Profit or loss from ordinary activities** of € 1,762 thousand resulted from the Operating Profit/Loss from ordinary activities (€ 3,227 thousand) and the Financing Profit/Loss (-1,465 thousand €).

The **Corporate Income Tax** stands for the expenses from the tax assessed (incl. the non-deductible withholding tax) in the amount of -€240 thousand and the revenues from deferred tax at € 1,736 thousand. The assessment of the corporate income tax was based on the 17-percent tax rate and on a decrease in the estimated tax base amounting to one half of tax loss from previous periods (Off. Gaz. RS, no. 81/13).

b) Notes to the STATEMENT OF FINANCIAL POSITION

Tangible fixed assets

Table 36: Tangible fixed assets of the company Intereuropa d.d. as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
Land and buildings	124,536	126,284
a) Land	75,397	75,397
b) Buildings	49,139	50,887
Other property, plant and equipment	1,898	2,513
Tangible fixed assets under construction	19	7
Total	**126,453**	**128,804**

The lower value of the item Property, Plant and Equipment was largely attributable to the depreciation costs.

Intangible assets

Table 37: Intangible assets of the company Intereuropa d.d. as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
Long-term title rights	1,980	2,186
Long-term deferred development costs	3,767	3,906
Total	**5,747**	**6,092**

Long-term financial investments excl. loans given and deposits

Tabela 38: Long-term financial investments excl. loans given and deposits of the company Intereuropa d.d. as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
Investments in shares and stakes of subsidiaries	47,531	47,481
Investments in stake of joitly controlled company	75	75
Investments in other shares and stakes	3,104	3,093
Total	**50,710**	**50,650**

Loans, deposits and certificates of deposits given

Table 39: Loans, deposits and cetrificates of deposits given of the company Intereuropa d.d. as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
Long-term loans given	**56**	**7**
- to others	0	1
- deposits	56	6
Short-term loans given, deposits and certificates od deposit	**11,174**	**11,620**
- to subsidiaries	2,014	2,397
- to others	0	13
- deposits and certificats of deposit	9,160	9,210
Total	**11,230**	**11,627**

Short-term operating receivables

Table 40: Short-term operating receivables of the company Intereuropa d.d. as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
Short-term operating receivables within the Group	826	827
Short-term interest receivables from Group companies	146	139
Other short-term operating receivables from Group companies	0	0
Short-term operating receivables from buyers (excl. the Group)	20,758	21,762
Short-term operating receivables from others	561	396
Other short-term assets	90	85
Total	**22,380**	**23,209**

Equity

Equity expresses equity financing of the Company and is regarded as its liability to shareholders. Compared with the reporting date a year ago, the share of equity in the liabilities structure rose by one percentage point and amounts to 42 percent.

The Company's share capital amounts to € 27,488,803 and is divided into 16,830,836 ordinary freely transferable no-par value shares and 10,657,965 preference shares. Preference shares entitle their holders to participation priority in the profit in the amount of 0.01 EUR (preferential amount) per share. The preferential amount is paid out in addition to participation in the profit pertaining to the holders of ordinary shares, in accordance with the Resolution on appropriation of accumulated profit. These amounts are payable for the first time at the pay-out of profit (dividend) for the year 2013.

Provisions and long-term Deferred Revenues amount to € 5,187 thousand. The prevailing part (€ 4,160 thousand) comprises the provisions made to cover the liabilities from past operations.

The **long-term loans received and financial leases** amounted to € 103,793 thousand. In the reporting term they were decreased on account of transfer to short-term liabilities in the amount of € 2,486 thousand.

The short-term loans received and financial leases amounted to € 2,822 thousand. This item increased due to the a.m. transfer of the portion of long-term liabilities payable in one year's term, and the repayments came to € 1,517 thousand.

Other short-term financial liabilities

Table 41: Other short-term financial liabilities of the company Intereuropa d.d. as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
Liabilities for dividends	74	74
Other short-term financial liabilities	317	1,266
Total	**391**	**1,341**

Other short-term financial liabilities arise from the early termination of the derivative financial instrument of cross-currency swap with currency option in the year 2012 (at the time of termination of the derivative, the unsettled liabilities were recognized as Other Short-Term Financial Liabilities that as of the Balance Sheet Date amounted to € 317 thousand).

Short-term operating liabilities

Table 42: Short-term operating liabilities of the company Intereuropa d.d. as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
Short-term opertaing liabilities to companies within the Group	265	252
Short-term opertaing liabilities to suppliers	15,370	14,587
Short-term opertaing liabilities from advances	1,253	19
Other short-term opertaing liabilities	2,058	3,317
Total	**18,946**	**18,175**

Contingent liabilities

Table 43: Contingent liabilities of the company Intereuropa d.d. as at 30.9.2013

in 1000 €	30.9.2013	31.12.2012
From bank guarantees and guaratees given to Group members	6,461	8,612
From bank guarantees and guaratees given to others	7,203	6,088
Arising from legal proceedings	2,417	1,739
From D.S.U., družba za svetovanje in upravljanje	250	250
Total	**16,331**	**16,689**

Related parties are the subsidiaries and the joint venture in the form of an entity in joint control, and the key managerial staff members /executives of the Parent Company and of the controlled companies. Transactions in the business and financial area are conducted under market conditions.

IN BRIEF ...

The third quarter of this year was characterized by the changes triggered by the accession of Croatia to the European Union. Following intensified preparations thereto, we entered the second half-year with a restructuring of the area of customs services and with a new range in our groupage service. The overall economic situation in the region did not favour /provide for/ any growth of the market, but rather fuelled the competition and pressurized/ pressed on the logists to cut their sales margins. Therefore, process streamlining has become our continual activity and a prerequisite for cost efficiency and operational optimisation. A significant part of that process in the reporting period was a tougher management with current assets and consequently, restricted business relations with most risky customers: in view of deteriorated liquidity reflected in all the worse payment discipline.

In the reporting nine months 2013, the Intereuropa Group generated **€ 121.8 million** of **sales revenues** from the sale of services and exceeded the planned level by 2 percent. The target sales already included the indicative impacts of the EU-accession of Croatia (customs services), the disposal of the logistics centre Chekhov (car logistics) and the decreased volume of purchases by the customer Top Shop Intl. (warehousing and road transport services); the improved sales result in the nine months was primarily originating from successful sales of services in railway and road transport. Compared with the same period a year ago, the sales volume was 14 percent lower, due to the consequences of a.m. impacts, partly also attributable to a declining sales volume in the sea-freight segment, in particular in liquid cargo; on top of that, the third quarter saw a bad fall in sea-freight rates for containers – by 40 percent.

Most subsidiaries of the Group recorded falling margins, which resulted from coping with tough situation in logistics markets in the region. On the Group level, our **Operating Profit or Loss** for the reporting nine months came to **€ 6.6 million** and was only 6 percent below the target.

The **Financing profit or loss** was negative **-2.5 million €,** which is entirely attributable to interest expenses. After tax, the **Net profit** of the Group came to **€ 5.0 million**.
At the end of the term the Group recorded a **net financial debt at € 92.4 million**, which was 8 percent lower than at the year-end 2012.

By the end of this year, we estimate the downturn trend in the sales revenues from customs services, attributable to Croatia's accession to the EU, to stabilize in both countries, Croatia and Slovenia. Having to bear the outcome of the accession in the given environment of low economic activity and tough competition, means additional pressure on us towards developing a sustainable and efficient business model for the Group, calling for a systemisation of marketing activities and a rise in the quality and efficiency of our services relying on integrated information support.

INTEREUROPA d.d.
President of Management Board
Ernest Gortan, Msc.